

Mission: Provide quality person-centred health care services to our community

#### WRH VALUES

We respectfully acknowledge that the Windsor Regional Hospital occupies the traditional, ancestral and contemporary lands of the Niswi Ishkodewan Anishinaabeg: The Three Fires Confederacy (Ojibwe, Odawa, and Potawatomi). We acknowledge the land and the surrounding waters for sustaining us and we are committed to protecting and restoring these lands and waters from environmental degradation.

#### **BOARD OF DIRECTORS**

Thursday, September 9, 2021

VIA ZOOM: 1700 hours
Windsor, Ontario
(ZOOM link is included with the meeting invitation)

	TAB	TIME	ACTION
1. CALL TO ORDER (Paniccia)		1700	
2. <u>DECLARATIONS OF CONFLICT OF INTEREST</u> (Paniccia)		1702	
3. PREVIOUS MINUTES: June 3, 2021 (Paniccia)			
	Tab A	1703	MOTION (approve)
4. REPORT OF THE PRESIDENT & CEO (Musyj) Will be live presentation		1705	FYI
5. <u>SCHULICH REPORT</u> (Dr. Jacobs unable to attend – Report submitted as FYI)	Tab B	1730	FYI
6. FINANCIAL PRESENTATION & TREASURER'S REPORT – (Allen)	Tab C	1735	MOTION (accept)
7. <u>CONSENT AGENDA</u> : Finance/Audit & Resources: June 21, 2021 / August 23, 2021 & Operating Results (Allen)	Tab D	1745	MOTION (accept)
8. CORRESPONDENCE/PRINTED MATTER:  • Media Report – FYI only (Paniccia)  • ProsperUs - Community Benefits – June 10, 2021 Letter (Paniccia)	Tab E	1750	FYI
9. BOARD MEMBER QUESTIONS, COMMENTS OR NOTICES OF MOTIONS (Paniccia)		1755	

10. <u>DATE OF NEXT REGULAR BOARD MEETING:</u> Thursday, October 7, 2021 – ZOOM	1800	FYI
11. <u>ADJOURNMENT</u> (Paniccia)	1802	MOTION

REGRETS ONLY TO dawn.sutherland@wrh.on.ca, or (519) 254-5577 X52517



MINUTES of the BOARD OF DIRECTORS meeting held on Thursday, June 3, 2021, 17:00 hours, via ZOOM, live streamed on YouTube.

#### PRESENT VIA ZOOM:

Anthony Paniccia, Chair

Genevieve Isshak Dr. Laurie Freeman Dr. Wassim Saad (ex-officio, non-voting)
Paul Lachance Arvind Arya David Musyj (ex-officio, non-voting)
Michael Lavoie Dan Wilson Karen Riddell (ex-officio, non-voting)

Penny Allen Patricia France
Cynthia Bissonnette Pam Skillings

#### **STAFF VIA ZOOM:**

**Executive Committee** 

#### **REGRETS:**

Dr. Larry Jacobs (ex-officio, non-voting) Dr. Anil Dhar (ex-officio, non-voting)

#### 1. CALL TO ORDER:

The meeting was called to order at 1700 hours with Mr. Paniccia presiding as Chair, and Ms. Sutherland recording the minutes.

#### 2. DECLARATIONS OF CONFLICT OF INTEREST:

None declared.

#### 3. PREVIOUS MINUTES:

The minutes of the May 6, 2021 Board meeting had been previously circulated.

**MOVED** by P. Lachance, **SECONDED** by P. France and **CARRIED THAT** the minutes of the May 6, 2021 Board of Directors meeting be approved.

This is the last week to order Sail into Summer tickets. Tickets can be ordered by visiting the WRH website. The WRH annual golf tournament is scheduled for September 15, 2021.

M. Paniccia reminded everyone of the Annual General Meeting to take place June 24, 2021 at 1700 hours.

#### 4. REPORT FROM THE PRESIDENT & CEO:

Mr. Musyj reported. Highlights from his report are as follows:

i) Out of region transfers – K. Riddell provided the update. Work continues to support our regional and provincial partners. To date WRH has accepted 69 ward/ non-critical

care patients. To date 83 have been discharged back home with 4 remaining in the ICU. This was very challenging for the families being far away from their loved ones and our teams did a great job connecting with them. We are relieved to see the numbers declining as our staff are tired, it has been a long 16 months. Hoping to see them take some well-deserved vacation over the summer. It has been incredible to be in a position to be able to help these out of region patients. We are very proud of the WRH staff. We could be seeing more Manitoba transfers into our region over the next couple of days to weeks.

- ii) Information was presented on getting to the other side of the pandemic and how to stabilize the health system and workforce to ensure available capacity to recover from COVID-19. There are four (4) categories with timelines Stabilize, Transform, Restore and Sustain. This gives an idea of what is being planned.
- iii) New names for Variants of Concern (VOC) our focus is on the alpha variant formally known as the UK variant and the delta formally known as the India variant. There are also Variants of Interest and these are variants that have been identified but are not yet concerning.
- iv) Vaccinations 58.3% of Canadians have received at least one dose. Overall we have done very well as a country. However, only 5.7% of our population has received a second dose and Canada has the largest gap between first and second doses. The US reported they will be donating 25 million vaccines this month. 19 million doses will be put into Covax and 6 million will go to regional priorities and partner recipients including Canada. This helps but is not the ultimate solution.

Dr. Saad explained the impact of one dose versus 2 doses. Two doses offer 95% protection however these numbers go out the window when dealing with a VOC. One dose is not enough to protect us in a possible fourth wave driven by variants. In order to keep things moving along and open the economy we must ensure we have second doses available for everyone. Vaccination supply remains an issue. Dr. Saad wrote a letter to the Prime Minister expressing concern about the lack of action to expedite the vaccination of thousands of Canadians in order to save lives.

Local WE vaccination statistics were presented by age group. Mr. Musyj noted that we will continue to push the younger age groups. The development of a vaccine passport may assist with this and we should have a better picture in the next few months.

v) Mr. Musyj provided information on the Government of Canada's recommendations with respect to the border and what could be coming with respect to testing and screening. The return to Canada could be the issue and could be difficult depending on how many doses you have received.

#### 5. REPORT FROM SCHULICH:

Dr. Jacobs was unable to attend the meeting and had not submitted a written report.

#### 6. Financial Presentation & Treasurer's Report

Ms. Allen reported.

#### Slide 2 – Statement of Operations Overview:

- Year-end surplus for hospital operations \$2,860,000
- The individual budget line deficits are due to COVID-19 expenses and are offset overall by the Ministry funding surplus
- Largest variance is in salaries and wages and includes \$7 million in pandemic pay
- The remaining salaries and wage variance is due to COVID-19 staffing requirements
- Other supplies variance is due to equipment costs required for COVID-19 and includes costs to set up and equip the Field Hospital.

#### Slide 3 – Ministry Support of COVID-19 Extraordinary Costs:

The Ministry of Health indicated early on at the start of the pandemic that they would support Hospitals for Extraordinary Costs that they would incur as a result of COVID-19. The Ministry came through with the following:

- Incremental COVID-19 operating funding of \$51.2 million
- Provided funding to lost Hospital revenues in the amount of \$5.5 million. The lost revenues were in the areas of parking, retail food operations and preferred accommodations just to name the major ones.
- The Ministry allowed the use of unearned volume funding for QBPs, neuro, cardiac and wait times to be applied to remaining cost pressures in the amount of \$9.5 million
- Temporary physician funding was provided in the amount of \$5 million
- Pandemic Pay for qualified staff was in the amount of \$7 million
- Total \$78.2 million

#### **Slide 4 – Broad-Based Reconciliation Process:**

The Ministry of Health has mandated the following process to apply the funding available to ensure that hospitals balance their books:

- Step 1 recognize COVID-19 incremental expense funding to the amount provided by the MOH.
- Step 2 recognize unearned volume funding (QBP/Neuro/Wait Time etc.) to remaining costs pressures
- Step 3 recognize the funding provided for lost revenues against hospital operations and clinical activities.

#### Slide 5 – Comparative Volume Data:

The last slide shows patient volumes for fiscal 2020-2021 compared to the budget as well as prior fiscal year 2019-2020 actuals:

 All volumes are below budget and prior year with the exception of community service visits as this includes the Assessment Centre visits which totaled 104,986 in the fiscal year.

#### 7. CONSENT AGENDA:

**MOVED** by P. Allen, **SECONDED** by P. Skillings and **CARRIED** 

**THAT** the report from the May 25, 2021 Finance/Audit & Resources Committee meeting be accepted.

Thank you to Mr. Fathers and the WRH Team for their hard work and keeping their eye on the ball.

#### 8. NEW BUSINESS:

a) Statement of Endorsement – Community Wealth Building Report

Mr. Musyj reported and explained the concept of a community benefits plan. WRH would not bind ourselves to the plan but would adhere to the principles of a community benefits plan.

**MOVED** by C. Bissonnette, **SECONDED** by Dr. Freeman and **CARRIED THAT IT WAS RESOLVED THAT** as a ProsperUs partnering organization, Windsor Regional Hospital supports the principles of community wealth building as outlined in the report entitled "Building Community Wealth – What is Possible in Rural, Small and Mid-Sized Communities' based on the following our principles:

- Identifying and Addressing Community interests and concerns
- Transparent, Inclusive, and Accessible Development
- Meaningful, Measurable, and Accountable Benefits
- Standardized Data Collection

#### 9. CORRESPONDENCE/PRINTED MATTER:

a) Media Report

#### **10. BOARD MEMBER QUESTIONS, COMMENTS OR NOTICES OF MOTIONS:**None

#### 11. DATE OF NEXT REGULAR MEETING:

Thursday, September 9, 2021, 1700 hrs VIA: ZOOM

#### 12. ADJOURNMENT:

/ds

There being no further business to discuss, it was

<b>MOVED</b> by P. Skillings, <b>SECOND THAT</b> the June 3, 2021 Board of Di	<b>DED</b> by A. Arya and <b>CARRIED</b> irectors meeting be adjourned at 1800 hours.
Anthony Paniccia, Chair Board of Directors	Dawn Sutherland Recording Secretary





#### Update to WRH Board of Directors (September 9, 2021)

#### **Announcements:**

- Western University is preparing for a full return to in-person classes this September
  while prioritizing the <u>health and safety</u> of our campus community. As part of
  a <u>strengthened COVID-19 vaccination policy</u>, all members of our community including
  students, employees and visitors who plan to be on campus this fall will be required to
  demonstrate proof of vaccination, except under rare exemptions.
- Continuing its commitment in response to the final report of the Anti-Racism Working Group, Western is investing a total of \$6 million to support new equity, diversity and inclusion (EDI) initiatives. Read the full article
- Dr. Shannon Venance, PhD, MD, FRCPC, has been appointed to the position of Vice Dean, Undergraduate Medical Education, at the Schulich School of Medicine & Dentistry, Western University effective August 1, 2021 to July 31, 2026.
- Robert Bartha, PhD, has been re-appointed as Acting Director, Strategy and Scientific Integration at Robarts Research Institute, Schulich School of Medicine & Dentistry, effective July 1, 2021 to June 30, 2022, or until such time as a Director is appointed.
- Dr. Dale Laird has been appointed to the position of Assistant Dean, Research Chairs & Awards, at the Schulich School of Medicine & Dentistry, Western University effective September 1, 2021 to August 31, 2024.
- Sarah McLean, PhD, Assistant Professor, Physiology & Pharmacology and Interdisciplinary Medical Sciences, has been appointed as the inaugural Director of the Schulich Education Enhancement Division (SEED).

#### **Windsor Update**

- The Annual Meet and Greet for the incoming class is scheduled for September 9, 2021.
   This outdoor and physically distanced event will occur at the Medical Education
   Building. Dean John Yoo and Vice-Dean Shannon Venance will join the event as will
   University of Windsor President Robert Gordon.
- Devinder Moudgil Ph.D. is joining the Windsor Campus as a Medical Student Research
  Associate with a mission to support research productivity among medical students and
  Faculty in Windsor.
- Dr. Nicole Hugel has agreed to co-lead the Principles of Medicine I course starting this academic year. I want to thank Dr. Ian Mazetti for his previous work in this role.



Respectfully submitted,

Lawrence Jacobs, MD, FRCPC, FACP Associate Dean, Windsor Campus Schulich School of Medicine & Dentistry, Western University.



Presentation to the Board of Directors
September 9, 2021
Financial Results for the Four Months Ending
July 31, 2021

# Financial Results July 31, 2021

#### **Funding**

- Fiscal 2021-2022 base funding increase has been confirmed, we have received a 1.4% increase in base in the amount of \$4.9 million which closely approximates the recommended funding increase in the Optimization Review
- $\circ$  \$4.1 million in funding confirmed for 32 acute medical/surgical beds and 5 acute mental health beds for the 1<sup>st</sup> quarter of the fiscal year
- Funding is accrued (recognized) when confirmation is received via funding letter from the MoH
- COVID-19 incremental expenses will be reimbursed in the same manner as 2020-2021 for the first quarter only. For the remainder of the fiscal year we expect that only specifically identified costs will be funded as follows:
  - Vaccination Centres
  - Assessment Centres (\$38 per swab)
  - Patient Repatriation
  - Long Term Care Redeployment
  - Nursing Extern Program

### Financial Results – Hospital Operations (1,000's of dollars) July 31, 2021

	C	urrent Year Actual	L	Jnapproved Budget	\$ Variance Fav/(Unfav)	% Variance Fav/(Unfav)
Revenue	\$	196,489	\$	187,405	\$ 9,084	4.8%
Expenses					·	·
Salaries and Wages	\$	89,591	\$	83,479	\$ (6,112)	(7.3%)
Employee benefits		24,446		21,639	(2,807)	(13.0%)
Employee ben future ben. costs		684		684	-	0.0%
Medical staff remuneration		20,789		17,694	(3,095)	(17.5%)
Medical & Surgical supplies		12,706		12,208	(498)	(4.1%)
Drugs		22,837		23,027	190	0.8%
Supplies & other expenses		27,101		23,837	(3,264)	(13.7%)
Long term Interest		2,291		2,291	-	0.0%
Equipment lease / rental		857		781	(76)	(9.7%)
Equipment amortization		3,235		3,225	(10)	(0.3%)
Total Expense	\$	204,537	\$	188,865	\$ (15,672)	(8.3%)
Surplus / (Deficit) From Hospital Operations	\$	(8,048)	\$	(1,460)	\$ (6,588)	
COVID-19 related unfunded extraordinary loperating expenses included above	\$	6,123			\$ 6,123	 
COVID-19 related unfunded non-ministry revenue loss included above	\$	2,877			\$ 2,877	
YTD - Unearned Ministry volume funding	\$	2,417	\$	-	\$ (2,417)	: :
Surplus or (Deficit) / Revenue		-4.10%		-0.78%	-3.32%	

## Financial Results – COVID-19 Impact July 31, 2021

Year to Date Results include \$6.1 million in COVID-19 extraordinary expenses for which funding has not yet been received or confirmed. Net revenue losses total \$5.3 million.

Windsor Regional Hospital COVID-19 Revenue Loss & Expenses Year-to-Date					
COVID-19 Revenue L	oss & Expenses 1	rear-to-Date			
July 2021					
	<u>Funded</u>	<u>Unfunded</u>			
Revenue					
Patient Services	-	2,370,518			
Recoveries	-	506,460			
Total Revenue	-	2,876,978			
Expense					
Compensation	3,698,391	3,533,695			
Medical Staff Fees	2,575,804	131,455			
Med. Surg. Supplies	39,476	1,814,562			
Drugs	-	26,640			
Other supplies & expense	3,052,794	362,319			
Equipment Expenses	392,834	253,928			
Renovations	122,505				
Total Expense	9,881,804	6,122,598			
Total Operating	\$ 9,881,804 \$	8,999,576			

Windsor Regional Hospital COVID-19 Revenue Loss Year-to-Date July 2021						
	<u>Funded</u>		<u>Unfunded</u>			
Volume Based*	-		2,416,925			
Patient Services**	-		2,370,518			
Recoveries***	-		506,460			
Total Revenue	-	\$	5,293,903			

- \* Quality Based Procedures, Neuro Services, Cardiac & Wait Time
- \*\* Preferred Accommodation, Co-Payment, OHIP Technical & Professional Fees, & Cosmetic Procedures
- \*\*\* Parking, Retail Food Services, Gift Shop, Leased Office Space (Physician), Patient Televisions, Print Shop & Referred In Services (Other Hospitals)

## Financial Results July 31, 2021

#### **Year to Date Revenue**

- Base and One-Time Funding \$9.5 million favourable
  - Amounts accrued for known COVID-19 Reimbursements:
    - \$2.5M Temporary Physician payments
    - \$5.6M Vaccination Centre expenses
    - \$1.0M Nursing Extern Funding
    - \$621K Assessment Centre per-swab funding @ \$38/swab

Preferred Accommodation and Co-Payment Revenue \$1,114,000 unfavourable

Patient Services Revenue \$797,000 favourable

Other Recoveries \$21,000 favourable

## Financial Results July 31, 2021

#### **Year to Date Expenses**

- Salaries & Wages \$6.1 million unfavourable due to COVID-19
- Employee Benefits \$2.8 million unfavourable
- Medical Staff Fees \$3.1 million unfavourable and funded through temporary COVID-19 physician payments or offset by diagnostic revenues
- Med/Surg supplies \$498,000 unfavourable
- Drugs \$190,000 favourable
- Other supplies \$3,264,000 unfavourable with two significant variances:
  - \$900,000 for referred out cataract procedures
  - \$2,293,000 for City of Windsor vaccination centre expenses

# Organizational Health July 31, 2021

	YTD Actual	Target	Variance
Met Campus			
% Sick Time	6.00%	3.90%	(2.10%)
% Overtime	2.90%	2.35%	(0.55%)
FTE Staffing	1,787.6	1,747.7	(39.9)
Ouellette Campus			
% Sick Time	5.90%	3.90%	(2.00%)
% Overtime	5.60%	2.35%	(3.25%)
FTE Staffing	1,488.2	1,426.6	(61.6)

Targets are set at the median of WRH's peer hospitals. These are the 17 hospitals identified in the Optimization Review.



#### Treasurer's Report Board of Directors

#### Financial Summary - July 2021 (\$000's)

			(\$000 3)	
		Jı	uly 2021 Actua	als
	Line	Actual	Budget	Variance *
Hospital Ops				
Total Revenue	9	\$ 196,489	\$ 187,405	\$ 9,084
Total Expense	20	204,537	188,865	(15,672)
Surplus / (Deficit)	21	(8,048)	(1,460)	(6,588)
Other Votes (net) Other Recoveries / (Exp)	22 23	(11) (7)	(24) -	13 (7)
Subtotal	24	(8,066)	(1,484)	(6,582)
Net bldg. amortization	25	(523)	(520)	(3)
Net Surplus (Deficit)	26	\$ (8,589)	\$ (2,004)	\$ (6,585)
			-	

Hospital Margin \$ (5,	,775) \$ 80	07 \$	(6,582)
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Capital Equipment Expenditures	\$ 10,901	\$ 14,059	\$ (3,158)

<sup>\*</sup> Variance - favourable / (unfavourable)

- 1. The operating results for the four months ended July 31, 2021 resulted in a deficit of \$8,589,000 (\$5,775,000 Negative Hospital Margin) based on the MoH definition. There are five significant revenue factors reflected in these results
- a. WRH received funding letters for the 2021-2022 fiscal year in June 2021. The hospital received a 1.4% increase to base funding for the Growth and Efficiency Model Allocation (GEM) in the amount of \$4.9 million.
- b. WRH has received \$4.1 million in funding for 32 acute medical/surgical beds and 5 mental health beds for the first quarter of fiscal 2021-2022.
- c. The Ministry will reimburse incremental COVID-19 expenses under the same program as in fiscal 2020-2021 for April to June of 2021 only. It is expected that expenses for screening and additional PPE will not be funded for the remaining 3 quarters of the fiscal year.
- d. The Ministry has not communicated the mechanism by which COVID-19 incremental expenses or lost revenues will be funded for 2021-2022.
- e. Patient sevices and preferred accommodation revenue is \$317,000 below plan as a result of COVID-19. Diagnostic volumes and elective surgeries continue to be scaled back as a result of the pandemic.
- 2. Year to date salary and wages have a negative variance of \$6,112,000 or 9.3%. The deficit is due to staffing of the COVID-19 Assessment Centres, Staff and Visitor Screening, the Vaccination Centre and staffing for COVID-19 inpatients in critical care units.
- 3. Medical/Surgical Supplies are unfavourable \$498,000. Savings have been incurred due to elective surgery volume reductions implemented to create capacity for potential COVID-19 surge. These savings are offset by increased costs for PPF
- 4. Drugs are favourable \$190,000 year to date. The retail pharmacies, renal program and chemotherapy suite are balanced in terms of net revenue to drug expenses. Clinical areas such as the Intensive Care units are unfavourable to budget due to COVID-19 patients.
- 5. Other Supplies and Expenses are unfavourable \$3,264,000 year to date with deficits due to referred out expenses for cataract surgeries and expenses related to the Vaccination Centre.
- 6. Equipment lease/rental is over budget by \$76,000.

Penny Allen, Chair & Treasurer, Finance/Audit & Resources Committee September 9, 2021



#### **MOTION/ACTION SHEET**

#### **From The**

### FINANCE/AUDIT & RESOURCES COMMITTEE MEETING <u>General Session</u>

Monday, June 21, 2021

THERE ARE NO RECOMMENDATIONS FROM THE FINANCE/AUDIT & RESOURCES COMMITTEE.



**MINUTES** from the meeting of the **FINANCE/AUDIT & RESOURCES COMMITTEE** (*General Session*) held on Monday, June 21, 2021 Via Zoom (following the In-Camera Session).

#### PRESENT:

Penny Allen
Arvind Arya
Dianne Aziz
Dr. Laurie Freeman
Paul Lachance
Beth Yeh
Dianne Aziz
Ian McLeod
Sandra Boglitch

Anthony Paniccia, Chair of the Board

#### **STAFF:**

David Musyj Mark Fathers Heidi Zimmer Mary Macera

#### **REGRETS:**

Dr. Lawrence Jacobs

#### 1.0 CALL TO ORDER

Mrs. Allen called the meeting to order at 5:30 p.m.

The proceedings were recorded by Mary Macera.

#### 2.0 APPROVAL OF AGENDA

MOVED by Paul Lachance, SECONDED by Arvind Arya that the General Finance/Audit & Resources Committee Agenda of Monday, June 21, 2021, be approved.

CARRIED.

#### 3.0 CONFLICT OF INTEREST

No "Conflict of Interest" was declared.

#### 4.0 PRESENTATIONS

There were No Presentations.

#### **5.0 FOR APPROVAL / RECOMMENDATION**

#### 5.1 <u>Minutes of Previous Meeting – Tuesday, May 25, 2021</u>

The Finance/Audit & Resources Committee Minutes of the **General** Meeting of **Tuesday**, **May 25, 2021** were previously circulated to all members.

MOVED by Beth Yeh, SECONDED by Dianne Aziz that the General Meeting Minutes from the Finance/Audit & Resources Committee of Tuesday, May 25, 2021 be approved.

CARRIED.

#### 6.0 FOR DISCUSSION

6.1 Monthly Operating Results Report – May 31, 2021 (As Appended)

Ms. Zimmer provided the following highlights:

➤ Operating results report for the two months ended May 31, 2021 resulted in a deficit of \$6,670,000 (\$5,247,000 negative Hospital Margin).

#### > Items to note:

- Still awaiting funding letters for the 2021-2022 fiscal year. WRH has assumed a 2% increase. The budget is not final.
- Operating results include \$6.9 million in higher costs and lost revenues for hospital's clinical responsibilities related to COVID-19.
- WRH has received confirmation from the Ministry committing to \$4.1 million in funding for 32 acute medical/surgical beds and 5 acute mental health beds. These beds will be operational from April 1, 2021 to June 30, 2021.
- Base and one-time funding \$1.4 million favourable
- Preferred Accommodation and Co-Payment Revenue \$514,000 unfavourable
- Patient services revenue \$213,000 favourable
- Other recoveries \$105,000 unfavourable
- Salaries and wages \$4 million unfavourable due to COVID-19
- Employee benefits \$1.3 million unfavourable
- Medical staff fees \$1.3 million unfavourable
- Med/surg supplies \$232,000 favourable
- Drugs \$121,000 favourable
- Other supplies \$408,000 favourable (savings in utility costs)
- Met Campus sicktime variance of 1.80% and overtime variance of 0.85%
- Ouellette Campus sicktime variance of 1.6% and overtime variance of 3.35%

#### **7.0 FOR INFORMATION**

#### 7.1 <u>President's Report – June 2021</u>

Mr. Musyj's report is available to all community members via YouTube. Mr. Musyj provided the highlights.

#### **8.0 DATE OF NEXT MEETING**

The Finance/Audit & Resources Committee will meet on **Monday, August 23, 2021 at 5:00** p.m. Via Zoom.

Prior to adjournment of the meeting, Mr. Paniccia and Mrs. Allen thanked Dianne Aziz, Beth Yeh and Arvind Arya for their years of participation and dedication to this committee and WRH.

#### 9.0 ADJOURNMENT

Mrs. Allen indicated that there was no further business.

MOVED by Ian McLeod, SECONDED by Arvind Arya that the General Meeting from the Finance/Audit & Resources Committee of Monday, June 21, 2021, be adjourned at 6:40 p.m.

CARRIED.

20210621

Mrs. Penny Allen, Chair & Treasurer
FinAudit&Resources\_Minutes

Mary Macera
Recorder

#### Windsor Regional Hospital

#### Operating Results Report

#### For the Two Months Ended May 31, 2021

		r			(\$000's)		
			Ma	ay 2	021 Actua	als	
					approved		
	Line		Actual		3udget	Va	riance '
Hospital Ops							
Total Revenue	9	\$	95,459	\$	94,474	\$	985
Total Expense	20	3	101,857		96,092		(5,765
Surplus / (Deficit)	21		(6,398)		(1,618)		(4,780
Other Votes (net)	22		(7)		(13)		$\epsilon$
Other Recoveries / (Exp)	23		(5)				(5
Subtotal	24		(6,410)		(1,631)		(4,779
Net bldg. amortization	25		(260)		(260)		<u> </u>
Net Surplus (Deficit)	26	\$	(6,670)	\$	(1,891)	\$	(4,779
	•	,,					
Hospital Margin		\$	(5,247)	\$	(468)	\$	(4,779
Capital Equipment Exper	nditures	\$	4,781	\$	6,153	\$	(1,372

<sup>\*</sup> Variance - favourable / (unfavourable)

#### Operation Highlights:

- The operating results for the two months ended May 31, 2021 resulted in a deficit of \$6,670,000 (\$5,247,000 negative Hospital Margin) based on the MoH definition. There are three items worth noting
  - a. WRH has not yet received funding letters for the 2021-2022 fiscal year. Recent Ministry communications indicated that minimum of 3.14% funding for all hospitals in Ontario combined. This does not guarantee that each hospital will receive 3.14%. Individual hospital percentages will vary and some hospitals may receive as little as a 1% increase on base funding. We have assumed a 2% increase on base in keeping with historical funding increases. Therefore the budget is not final and is only being used as a reference in order to compare the costs and revenue to date.
  - b. Operating results include a combined \$6.9 million in higher costs and lost revenues attributable to meeting our clinical responsibilities related to COVID-19. The Ministry has not yet indicated how COVID-19 expenses will be reimbursed for the 2021-2022 fiscal year. It is expected that this information will be provided the week of June 21, 2021.

c. WRH has received correspondence from the Ministry committing to \$4.1 million in funding for 32 acute medical/surgical beds and 5 acute mental health beds to be operational between April 1, 2021 and June 30, 2021. Both the revenue and expenses associated with the operation of these beds has been included in the budget for the first quarter of the fiscal year.

### 1. Financial Results for the Two Months ended May 31, 2021 (Statement 2)

For the two months ended May 31, 2021, the deficit after net building amortization is \$6,670,000, which is \$4,779,000 worse than plan. This represents a negative Ministry of Health Margin of \$5,247,000 (one year ago, the margin was negative \$4,171,000). Combined extraordinary operating expenses and revenue losses related to COVID-19 in the amount of \$6.9 million are included in these results. In the month of May, the COVID-19 impact was \$4.2 million. Below is a chart that shows the revenue losses and costs that have been incurred in the period April 1, 2021 to May 31, 2021 and which have been funded or not funded —

Windsor Regional Hospital						
COVID-19 Revenue Los	ss & Expenses	Year-to-Date				
May 2021						
	Funded	<u>Unfunded</u>				
Revenue						
Patient Services	-	551,430				
Recoveries		252,810				
Total Revenue	Y#	804,240				
Expense						
Compensation	946,016	2,108,510				
Medical Staff Fees	1,296,723	51,732				
Med. Surg. Supplies	5,079	16,874				
Drugs	·	105				
Other supplies & expense	5,059	1,158,174				
Equipment Expenses	13,167	343,486				
Renovations		114,815				
Total Expense	2,266,044	3,793,696				
Total Operating \$	2,266,044	\$ 4,597,936				

The funded COVID-19 costs are explained immediately below.

It should also be noted that with respect to Ministry volume based funding, we have unearned revenue for these two (2) months of \$754,000 as compared to \$963,000 one year ago.

#### Revenue

Ministry revenue (combined base and one-time) is \$1,378,000 higher than budget. One time funding is favourable year to date, as it includes \$2 million accrued for COVID-19 expenses for which we have received funding confirmation. This includes the temporary physician payments, per-swab funding for the COVID-19 Assessment Centre and funding for Nursing Externs.

WRH is currently developing a Surgical Recovery Plan to target priority surgeries with long wait times. These include Quality Based Procedures (QBPs), wait time procedures, neuroservices and cardiac procedures. In the previous fiscal year the Ministry confirmed that a 20% premium would be paid for designated services where volumes exceed 50% of funded volumes. The Ministry has not yet advised whether this premium will be available in fiscal 2021-2022.

The preferred accommodation revenue variance is unfavourable to budget by \$507,000. Lower occupancy due to the reduced number of elective surgeries contributes to this shortfall, as well as the Ministry of Health directive that hospitals cannot bill uninsured patients for semi-private and private accommodation during the pandemic. Previously, uninsured patients would have paid out of pocket for this accommodation. Infection prevention and control measures often require patients to be placed in private rooms and we are unable to bill for this accommodation in these circumstances.

Chronic Co-payment revenue is \$7,000 under budget due to the factors mentioned above for preferred accommodation.

Patient Services revenue variance is \$213,000 favourable (4%) year to date. The patient services revenue favourable results relates to the recovery from the Ministry for services being provided to uninsured patients. The Ministry provides reimbursement at the interprovincial billing rate which is higher than OHIP rates and previously many of these accounts would have been uncollectible. Through the first two months billings for diagnostic services is under budget by \$525,000 due to the ramp down in services as a result of wave III.

Equipment Grant amortization is on budget.

Other Recoveries are \$105,000 unfavourable (1.5%) to budget. This revenue category is impacted by the reduction in hospital services. Revenues were significantly reduced for parking, retail pharmacy and food operations as volumes are lower and visitation has been restricted.

#### Expenses

Salaries are currently over budget (unfavourable) by \$3,970,000 (9.5%) year to date May 31, 2021. Salaries for COVID-19 screening (staff, patients and visitors), staffing for the Assessment Centres and the Vaccination Centre totalled \$1,010,000 to date. Other significant negative variances occurred in the critical care units that were experiencing a surge in COVID-19 volumes at that time (\$601,000) including patient transfers from other hospitals in Ontario. The hospital has not received confirmation of continued funding for additional critical care beds over base but WRH continues to have these beds available and staffed as required.

Year to date spending for employees in paid isolation is \$86,000, paid sick time due to COVID-19 is \$161,000. Temporary hires (Nursing Externs) have been paid \$714,000 to date. The Externs are nursing students who are part of the new Nursing Extern Program funded by the Ministry of Health. This program is in effect from January 1, 2021 to March 31, 2022.

Employee Benefits are unfavourable to budget by \$1,272,000 (11.3%). The variance is attributable to the wage variance.

Employee Future Benefits are on budget.

Medical Staff Remuneration is over budget (unfavourable) by \$1,272,000 (14.4%). The majority of this variance is attributable to COVID-19 and will be funded through the temporary physician funding for COVID-19. This funding has been confirmed until September 30, 2021.

Medical & Surgical Supplies are favourable to budget by \$232,000 (3.7%) year to date. Similar to last fiscal year, the perioperative programs at both sites are favourable due to reductions in volumes. The overall surplus in these programs is \$613,000 to date and is offset by deficits in critical care units and the overall increase in Personal Protective Equipment (PPE) throughout the hospital.

It should be noted that elective surgery cancellations affect the ability to reach QBP funded volumes and may result in some funding having to be returned to the MOH at year-end.

Drug expenses are favourable by \$121,000 (1%) year to date. The chemotherapy suite and renal program drug expenses to revenues are balanced while the retail pharmacies have a favourable net drug expense to revenue of \$150,000.

Supplies and Other Expenses are favourable to budget by \$408,000 (3.2%). The main savings is in utility costs.

Long-term Interest expense is balanced.

Equipment Lease/Rental is \$12,000 unfavourable to budget to date.

Equipment amortization is on budget.

Other Votes – Other Votes are \$6,000 favourable year to date.

Other Recoveries / (Expenses) – consistent with the prior year's audited financial statement presentation, we have segregated the legal fees related to a particular legal case. Year to date May 2021, these expenses amount to \$5,000 and were incurred in the month of May.

#### 2. Statement of Financial Position (Statement 3)

The hospital continues to have challenges in trying to find suitable short term investments for the cash balance. Rates offered are lower than what we currently earn on accounts.

Cash, restricted is down \$1,643,000 impacted by the payment in May 2021 of the first semi-annual interest payment (\$2.711 million) related to the debenture.

The inventory balance as at May 31, 2021 is \$71,000 lower than March 31, 2021.

Our Ministry / CCO receivable has increased by \$9.1 million. The receivable includes \$5 million for hospital programs and is comprised of temporary COVID-19 physician funding, Assessment Centre per-swab funding, the assumed 2% base funding increase and funding for the additional acute beds for the first quarter of the fiscal year. The remaining \$4.1 million is receivable from CCO for qualifying drug expenses.

Through the first two months of the fiscal year the market value of the sinking fund has increased by \$488,000 (1.95%).

#### 3. Patient Volumes

We are working to obtain this information from the new HIS system.

#### 4. Organizational Health

The percentage of sick time year to date for the Met Campus is 5.7%, which is over the median target of 3.9% by 1.8%, while overtime is .85% over target at 3.2%.

Sick time at the Ouellette Campus is 5.5% compared to the median target of 3.9%, while overtime is over target at 5.7% year to date compared to the target of 2.35%.

Please note these targets have been adjusted to median of our Peers rather than the best quartile that was used in previous comparisons.

Some of the increase in sick time costs at both campus relates paying staff to remain home in isolation due to COVID-19. When we have inpatient units on "outbreak" affected staff are sent home to self isolate. We are also assuming some of the incidental sick time is staff dealing with childcare issues.

With respect to FTEs, the Met Campus is unfavourable to budget by 52.1 FTEs. The main contributors to this variance are 17.9 FTEs for additional Cerner training hours, 26.4 FTEs in critical care and 10.4 for additional housekeeping. At the Ouellette Campus, the FTE variance is unfavourable by 22 FTEs with the main variances in critical care which is 16.6 FTEs over budget and housekeeping which is unfavourable by 12.9 FTEs.

Staffing attributable to COVID-19 to staff Staff/Visitor Screening, the Assessment Centre and the Vaccination Centres total 193.1 FTEs to date.

Statement #1
WINDSOR REGIONAL HOSPITAL
Consolidated Operating Results for the Month Ending May 31, 2021

lai		End	_	401,055	27,770	22,103	3,620	47	32,594	6,550	43,232	536,971		242.858	61,424	2,325	54,183	35,882	0,153	1,257	2,675	13,947	534,704	572	2,839		48,284		,
Prior Year Actual		Year End		\$ 40	7	23	107		ä	•	4	\$ 536		\$ 24		. ,	Š	ř	9	ó		¥	\$ 53		s		\$		
ior Ye		Year to Date		67,994	3,508	3,489	F	ı	2,564	1,140	6,196	84,891		41.570	11,109	322	7,646	4,651	9,403	0,788	1,596	2,339	89,424	(159)	(4,692)		(4,171)		
4		Year		69		.13.(5)						8		8						~	,c		s S		·) \$		s		
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Year End	Unapproved	Budget		423,67	21,721	27,765	3,696	A	31,617	7,055	42,779	558,346		248.026	62,581	1,933	53,180	36,297	68,88	77,43	2,360	17,50	568,198	•	(9,852)		(1,481)	į Į	'i
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Î	4	Forecast		423,671	1,721	27,765	3,696	42	31,617	7,055	42,779	558,346		\$ 248.026	62,581	1,933	3,180	36,297	8,882	7,430	2,360	7,509	568,198	1	(9,852)		(1,481)	İ	ij
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	,	%		-0.91%	56.45%	0.28%	-82.04%	.100.00%	4.03%	%00.0	-1.55%	1.03%		-9.46%	-11,30%	%00.0	-14.38%	3.68%	1.05%	2.96%	-3.08%	%00.0	-5.93%	#DIV/0!					
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		Fav/(Unfav)		(999)	2,044	13	(507)	0	213	1	(107)	983		(3.966)	(1,273)	1	(1,272)	232	121	413	(12)	ï	(5,757)	(5)	(4,779)		(4.779)		(5,521)
ate	j	Fav/(I		w								s		69									es.		\$		S		
Year To Date	ved .	,,		301	3,621	4,628	318	7	5,285	1,225	6,893	95,178		323	262	322	8,847	6,302	141	13,950	390	2,532	690	ar.	(1,891)		(468)		
Yea	Unapproved	Budget		72,901	3,6	4,			S,	÷	6,8	95,		41,923	11,262	`	8	9	1,	13,8	.,	2,5	92,069		(1,8		7)		
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		Actual		72,235	5,665	4,641	11	E	5,498	1,22	6,786	96,161		45.889	12,535	322	10,119	6,070	11,420	13,53	402	2,532	102,826	3	(6,670)		(5,247)		5,521
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			<b>∞</b>		a	imb.							•	•		Employee ben future ben. costs	_	SS		s	×			(6)	s,00		П	COVID-19 related unfunded extraordinary operating expenses	apove
	otion		Revenue (\$000's)	ase	ne-tim	rug Re	dation	80		zation		venue	Expense (\$000's)			ure be	eration	supplie		pense	ental	_	seuse	xpense	t) - \$0(		s	nfunde ing exp	Inded
	Description		enne (	ng - Bi	ng - O	ng - D	ommo	yment	es	amortiz	ies	Total Revenue	euse (		nefits	n fut	remun	rgical		her ex	ase / r	tizatior	Total Expense	ries (e.	Defici		\$000	ated ur operati	oss inc
			Rev	Fundi	Fundi	Fundi	ad Acc	co-pa	service	grant a	ecover	L L	Exp		vee be	vee be	al staff	al & Su		as & ot	nent le	amor	υ	ecove	blus (		argin -	-19 rela Jinary	enne l
				Ministry Funding - Base	Ministry Funding - One-time	Ministry Funding - Drug Reimb.	Preferred Accommodation	Chronic co-payment	Patient services	Capital grant amortization	Other recoveries			Salaries	Employee benefits	Emplo	Medical staff remuneration	Medical & Surgical supplies	Drugs	Supplies & other expenses	Equipment lease / rental	Capital amortization		Other recoveries (expense)	Net Surplus (Deficit) - \$000's		Total Margin - \$000's	COVID-19 related unfunded extraordinary operating expe	and revenue loss included above
				-	2	<u>2</u>	4	2	9	7	8	თ		10	-	12	13	4	15	16	17	18	19	20	20 N		-	٥	10
	nfav)	det		(418)	1,130	12	(263)	4	(2/2)	(20)	(49)	312		(1.500)	(652)	,	(1,120)	278	108	(651)	23	(204)	(3,718)	(2)	(3,411)		(3,431)		(3.404)
fonth	Fav/(Unfav) Unapproved	Budget		s								ક		\$			C						e) \$		\$ (3		\$ (3		2
Current Month				280	2,958	2,326	51		2,609	617	3,368	909		25	6,551	161	5,569	2,862	5,676	7,554	172	1,277		(2)	(4,543)		(3,825)		3,404
Cur		Actual		36,580	2,5	2,3		٠	2,6	w	3,5	48,509		23,225	9,6	•	5,5	2,8	5,6	7,5	,-	1,2	53,047		(4,5		(3.8		3,4
				69							ļ	κ		63	×								ιs		49		ક્ક		

# Statement #2 WINDSOR REGIONAL HOSPITAL Operating Results for the Month Ending May 31, 2021 Consolidated - Met and Ouellette Campuses

Prior Year Actual	Year to Date Year End		\$ 67,971 \$ 408,108		3,489 26,422	- 850		.,		6,197	\$ 84,222 \$ 584,335	9	69					9,403 67,631			1,596 3,623	\$ 58	69	<b>:</b> 4	2011	(12) (12) (159) 41.903		\$ (261) \$ (1,536)		\$ (4,692) \$ 43,216	\$ 4,630 \$ 4,983	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1		\$ 963 \$ 19,155
	Fav/(Unfav)		· · ·	1		 1	-		,		·		' '						1			69				Е 1	· ·					- i		, ,
Year End	Unapproved Budget		\$ 423,401	21,721	27,765	3,696	45	31,617	3,040	- 1	\$ 554,015		\$ 247,858	62,544	1,933	93,180	36,296	58,882	70,469	5,813	2,347	\$ 562.258	\$ (8,243)	-		(51)	(8,294)	\$ (1,558)			· · ·	-i	·	·
	Forecast		423,401	21,721	27,765	3,696	42	31,617	3,040	42,733	\$ 554,015			62,544	1,933	53,180	36,296	58,882	70,469	5,813	2,347	\$ 562,258	\$ (8,243)			(51)	(8,294)	\$ (1,558)		\$ (9,852)	· · · · · · · · · · · · · · · · · · ·	-1 : : :		်       
	Fav/(Unfav)		(999) \$	2,044	<del>က</del>	(507)	<u>-</u> S	213			\$ 985		(3,970)	(1,272)		(2/2,1)	737	121	804	. 3	(12)	\$ (5,765)	\$ (4,780)	- 1		9 (6)	(4,779)		I	\$ (4,779)	\$ (3,794)	-! -! !!	\$ (804)	
Year To Date	Unapproved Budget		\$ 72,868	3,621	4,628	618	7	5,285	929	- 1	\$ 94,474		\$ 41,896	11,256	322	8,847	6,302	11,541	72,172	1,163	390	\$ 96.092	l			(13)	(1,631)	\$ (260)	ı	\$ (1,891)		-! ! !	ا د	
Υ.	L Actual			5,665	4,641	111	ŕ	5,498	556	6,786	95,459		45,866	12,528	322	10,119	0/0,9	11,420	12,364	1,163	402		(6,398)	200	(s,	6	(6,410)	\$ (260)		\$ (6,670)	3,794	-:	804	754
			σ,								မ		69									1	I #	_	(\$,000\$) s		<u> </u>	1 07	I			_; -;	G	φ.,
	Description	Revenue (\$000's)			3 Ministry Funding - Drug Reimb.				7 Equipment grant amortization	8 Other recoveries	9 Total Revenue	Expense (\$000's)	38			202			30.3		18 Equipment lease / rental	-	Surplus / (I	Operations	Other Operation	Other Votes (net) Other Recoveries / (Expenses)	-	25 Net Building Amortization	-	s,00	COVID-19 related unfunded 27 extraordinary operating expenses	lincluded above	100VID-19 related unfunded non- ministry revenue loss included above	29 YTD - Unearned Ministry volume funding
	ο <sub> Φ</sub>		8	Q	7	<u>ල</u>	<b>4</b> )	(20)	(20)	489	n											_		1	= o	ري ري م		+	1	<u> </u>		-! -!		
Month	Fav/(Unfav) to Unapproved Budget		\$ (418)	1,130	12	(263)	ٺ	Ć	Q		\$ 313		\$ (1,504)	(652)		(1,120)	278	108	(699)	- (	23	\$ (3.724)				o. C	(3,411)	j.		\$ (3,411)	\$ (2,094)	į	\$ (387)	\$ (438)
Current Month	Actual		36,564	2,958	2,326	51	E	2,609	283	3,368	48,159		23,216	6,548	161	5,569	2,862	5,676	6,961	287	172	52 564	(4,405)			Ø.6	(4,412)	(131)		(4,543)	2,094	-i	387	438
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# WINDSOR REGIONAL HOSPITAL Operating Results for the Month Ending May 31, 2021 Consolidated - Met and Ouellette Campuses

# WINDSOR REGIONAL HOSPITAL Operating Results for the Month Ending May 31, 2021 Consolidated - Met and Ouellette Campuses

		Patient Volume Measures		OHELL ETTE CAMPLIS ON!	INO STIGNA	>		8.77		
	17.			, L .						
Current Month	Month			Year 10 Date			Year End		Prior Year Actual	r Actual
Actual	Fav/(Unfav) to Unapproved Budget	Description	Actual	Unapproved Budget	Fav/(Unfav)	Forecast	Unapproved Budget	Fav/(Unfav)	Year to Date	Year End
	(2,157)	1 Total Weighted Cases (est) - HIG	•	4 2 4 5	(4 2 4 5)	25 402	25 402	1	2 532	21.766
777	(840)	2 Acute separations (excl psych)	1,593	2.013	(420)	19.043	19.043	,	1,239	9,521
7,006	(235)	3 Acute pat, days (excl. psych)	13,405	14.752	(1.347)	85.253	85,253		9 138	77 286
1,743	(182)		3,407	4,255	(848)	22.671	22.671		3,613	23,216
•	701	1000		-	-	-	-	ı	r	
	(4,597)	6 Emergency visits and ER holds	•	8,794	(8,794)	54,126	54,126	,	5.764	43,303
216	(123)	7 OR - Inpatient cases	443	645	(202)	3.989	3,989	1	337	3.025
892	(378)	8 OR - Day Surgery cases	1,801	2,652	(851)	14,953	14,953	1	195	8,040
•	(5,099)	9 Clinic visits		10,034	(10,034)	60,039	60,039		2,460	26,534
•	(830)	10 Community Services visits		1,633	(1,633)	9,774	9,774	1	5,786	104,384
		11 Variable Revenue Volumes:				1				
10	(18)	(a) Hip procedures	22	09	(38)	333	333		7	183
∞	(32)	(b) Knee procedures	23	82	(28)	471	471	(1 <b>1</b> -	ı	226
23		(c) Pacemaker inserts	35	45	(10)	265	265	1	32	257
		12 Cataracts								
546	117	a) Unilateral	1,117	874	243	5,053	5,053		1	2,310
•	(13)		-	27	(26)	154	154		\$	1,149
580	44.00	13 MRI Hours of Operation	1,097	1,054	43	6,307	6,307		1,055	6,396
904	159.00	14 CT Hours of Operation	1,788	1,545	242	8,776	8,776	ı	1,464	12,389
		Patient Access Measures & System Int	m Integration	<b>OUELLETTE</b> C	CAMPUS ONL	٨		c •		
9.02	(1.69)	1 Acute Average LOS	8.41	7.33	(1.08)	7.33	7.33	)   	7.38	8.12
•	•	2 Rehab Average LOS	•			1		1	1	
11.17	1.26	3 Psych Average - Adult LOS	10.95	12.43	1.48	12.43	12.43	1	13.09	11.79
		Organizational Health		<b>OUELLETTE CAMPUS ONL</b>	AMPUS ONL	٨		-		
2.90%	N/A	1 % Sick Time to Total Comp	2.50%	3.90%	-1.60%	3.90%	3.90%	0.00%	7.10%	6.20%
5.70%	N/A	2 % Overtime to Total Comp	2.70%	2.35%	-3.35%	2.35%	2.35%	0.00%	3.70%	2.00%
1,520.2	N/A	3 FTE staffing (Hospital Ops Only)	1,503.9	1,481.9	(22.0)	1,434.1	1,434.4	0.3	1,377.1	1,442.9
		Patient Volume Measures		ST. CLAIR COLLEGE CAMPUS ONLY	LLEGE CAMP	A TWO SON				
Current Month	Month Fav/(Unfav) to	:		Year To Date			Year End		Prior Year Actual	- Actual
Actual	Unapproved Budget		Actual	Unapproved Budget	Fav/(Unfav)	Forecast	Unapproved Budget	Fav/(Unfav)	Year to Date	Year End
		1 Total Weighted Cases (est) - HIG	ì	î		,	3 <b>1</b>	,		271
3	0	2 Acute separations	•	er <b>i</b> i)	13 <b>1</b> 2		1	•	32	53
•		3 Acute patient days	•		E	ı	·	ť	1,384	1,568
¥	,	4 Acute Average LOS	1	1	(1)	•		Ļ	43.25	29.58
•	1	5 FTE staffing	1	34.1	1	ŧ	No.	ı	62.2	18.6

Statement # 3

# WINDSOR REGIONAL HOSPITAL STATEMENT OF FINANCIAL POSITION As At May 31, 2021 (Amounts in 000's)

	May 31, 2021	Mar	March 31, 2021		May 31, 2021	March	March 31, 2021
ASSETS			(11,379)	LIABILITIES AND EQUITIES			
Current assets:				Current liabilities:			
Cash & short-term investments Cash, restricted	\$ 89,409	↔	119,892 5,422	Bank overdraft Bank indebtedness	٠ ، ٥	69	, , 6
Accounts Rec Ministry / CCO - OHIP	7.391		9,184	Accounts payable - trade Accounts payable - Ministry	35,524		35,392
- Other	6,620		9,480	Accrued liabilities	54,901		58,525
Inventories	5,640		5,711	Current portion of long term debt	3,373		3,355
Prepaid & deferred charges	3,454		3,729	Current portion of capital lease Current portion accrued benefit	495		495
Due from related parties	2,839		2,522	obligations	1,037		1,196
Total current assets	217,896		243,325	Total current liabilities	115,158		130,166
Long term assets:				Long term liabilities:			
Long Term Investments	25,510		25,022	Long Term Debt Debentures	39,072		39,641
				Accrued benefit obligations	23,801		23,478
				Capital lease obligations	821		933
Property Plant Equipment Net	165 281		165 204	Sick benefits payable	6.644		6.758
Construction in progress			62,593	Deferred revenue - capital grants	123,925		124,933
	230,048		227,797		000		720 900
l otal long term assets	255,558		618,262		383,480		280,877
				Remeasurement losses: Net assets:	(734) (36,466)		(1,223)
Total assets	\$ 473,454	49	496,144	Total liabilities and net assets	\$ 473,454	69	496,144

# Statement # 4

# Windsor Regional Hospital Statement of Cash Flows For the Month Ending May 31, 2021

With Comparative Amounts For the Year Ending March 31, 2021

(Amounts in 000's)

Month of May

	May 3	May 31, 2021	Marc	March 31, 2021		2021
OPERATING ACTIVITIES						
Net Surplus/(deficit) for the period	₩	(069'9)	↔	43,216	↔	(4,562)
Add (deduct) non-cash items:						
Amortization of capital assets		2,532		14,534		1,277
Loss / (Gain) on disposal		,		ı		ī
Amortization of deferred capital contributions		(1,225)		(7,260)		(617)
		(5,383)		50,491		(3,903)
Cash flow from / (used in) operating balances		(21,564)		(42,531)		(7,388)
Cash provided by operating activities		(26,947)		7,960		(11,291)
INVESTING ACTIVITIES						
Purchase of capital assets		(4,782)		(45,881)		(1,269)
FINANCING ACTIVITIES						
Long term investments		,		(18,967)		0
Cash restricted for special purposes		1,644		(5,422)		
Loans payable		(823)		170,994		(415)
Capital grants and donations received	9	217		10,530		217
Notes payable and other long term liabilities		208		678		49
Cash provided by (used in) financing activities		1,246		157,813		(149)
Net increase (decrease) in cash during the period		(30,483)		119,892	↔	(12,708)
Cash, beginning of period		119,892		1		(20,354)
Cash, end of period	\$	89,409	\$	119,892	↔	(33,062)

# Statement #5

# Windsor Regional Hospital Summary of Investments and Bank Borrowings & Long Term Debt May 31, 2021

			o Days	lote 1					lote 2		rest
ırm Debt	Amount Used	, G	ì	\$ 7,203,000 Note 1	\$ 2,617,000	\$ 23,727,000	\$ 5,525,000		\$ 1,234,000 Note 2	\$200,000,000	nent with an inte
Other Long Te	Amount Authorized By The Board	000000000000000000000000000000000000000		\$ 7,203,000	000,008,8	\$ 23,727,000	000'000'9 \$		Ą.	\$200,000,000	te SWAP agreer
Bank Borrowings & Other Long Term Debt	Amount Available	000 000 000 8	(Interest rate = C	· •	\$ 3,197,000	· ·	· •		N/A		year interest ra
Bank B	Bank Facility Type	1. Credit A - Line of credit	Average utilization during the month (Interest rate = CIBC Prime25% (2.20%)	2. CIBC - Credit B - Committed Installment Loan - net of current portion of \$668,000	3. CIBC - Credit C - Committed Capital Equipment Revolving Loan with interest rates of 2.46% to 3.26% - net of current portion of \$986,000	4. TD - Four Term loans with interest rates of 2.69% to 5.6% - net of current portion of \$1,419,000 Date of next rate renewal - February 15, 2022	5. CIBC - Credit F - non-revolving instalment loan with a 20 year amortization, funded Banker's Acceptances plus .80% commitment stamping fee, net of current portion of \$300,000		Other Disclosures CIBC - re: Credit B - Committed Installment Loan - Marked to Market Value Adjustment	Other Long Term Debt Senior Unsecured Series A Debentures, 2.711% annual interest maturing Nov. 18, 2060	Note 1 - interest rate set through 25 year interest rate SWAP agreement with an interest
	Amount	00060068			\$ 89,409,000	3,779,000			25,510,000		
Investments	Type of Investment	General Account earning interest at prime less 175 bps (0.95%)	ProResp			CIBC Investment earning interest at a minimum of prime less 175 Account pps (0.95%); max. AVBA less pps (0.95%); max. AVBA less 10 bps - Investment Account #2 - 1.27%		Sinking Fund			
		Cash & Short (a) term Investment     Account	Equity Investment			Restricted Cash (b)		Long Term (c) Investments			



# **MOTION/ACTION SHEET**

# **From The**

# FINANCE/AUDIT & RESOURCES COMMITTEE MEETING <u>General Session</u>

Monday, August 23, 2021

THERE ARE NO RECOMMENDATIONS FROM THE FINANCE/AUDIT & RESOURCES COMMITTEE.



**MINUTES** from the meeting of the **FINANCE/AUDIT & RESOURCES COMMITTEE** (*General Session*) held on Monday, August 23, 2021 Via Zoom (following the In-Camera Session).

PRESENT: COMMUNITY MEMBERS:

Penny Allen Sandra Boglitch
Dr. Laurie Freeman Dwayne Dawson
Paul Lachance Trevor Chapman
Ian McLeod Ramona Nordemann

Anthony Paniccia, Chair of the Board

# STAFF:

David Musyj Mark Fathers Heidi Zimmer Kevin Marshall Mary Macera

## **REGRETS:**

Dan Wilson Dr. Maher Sabalbal Robert Klein

# 1.0 CALL TO ORDER

Mrs. Allen called the meeting to order at 7:05 p.m.

The proceedings were recorded by Mary Macera.

# 2.0 APPROVAL OF AGENDA

MOVED by Paul Lachance, SECONDED by Dwayne Dawson that the General Finance/Audit & Resources Committee Agenda of Monday, August 23, 2021, be approved.

CARRIED.

# 3.0 CONFLICT OF INTEREST

No "Conflict of Interest" was declared.

# **4.0 PRESENTATIONS**

There were No Presentations.

# 5.0 FOR APPROVAL / RECOMMENDATION

5.1 <u>Minutes of Previous Meeting – Monday, June 21, 2021</u>

The Finance/Audit & Resources Committee Minutes of the **General** Meeting of **Monday**, **June 21**, **2021** were previously circulated to all members.

MOVED by Ian McLeod, SECONDED by Paul Lachance that the General Meeting Minutes from the Finance/Audit & Resources Committee of Monday, June 21, 2021 be approved.

CARRIED.

# **6.0 FOR DISCUSSION**

6.1 Monthly Operating Results Report – July 31, 2021 (As Appended)

Ms. Zimmer provided the following highlights:

Operating results report for the four months ended July 31, 2021 resulted in a deficit of \$8,589,000 (\$5,775,000 negative Hospital Margin)

## > Items to note:

- Funding letters received in June 2021 for the 2021-2022 fiscal year. Hospital received a 1.4% increase to base funding for Growth and Efficiency Model Allocation (GEM) in the amount of \$4.9 million.
- Operating results include \$18.9 million in higher costs and lost revenues for the hospital's clinical responsibilities related to COVID-19
- WRH has received funding from the Ministry of \$4.1 million for 32 acute medical/surgical beds and 5 acute mental health beds. These beds were operational from April 1, 2021 to June 30, 2021.
- Financial results COVID-19 impact are detailed in the appended document
- Base and one-time funding \$9.5 million favourable
- Preferred Accommodation and Co-Payment Revenue \$1,114,000 unfavourable
- Patient Services Revenue \$797,000 favourable
- Other Recoveries \$21,000 unfavourable
- Salaries and Wages \$6.1 million unfavourable due to COVID-19
- Employee Benefits \$2.8 million unfavourable
- Medical Staff Fees \$3.1 million unfavourable and funded through temporary COVID-19 physician payments or offset by diagnostic revenues
- Med/Surg Supplies \$498,000 unfavourable
- Drugs \$190,000 favourable

- Other Supplies \$3,264,000 unfavourable
- Met Campus sick time variance of 2.10% and overtime variance of 0.55%
- Ouellette Campus sick time variance of 2.00% and overtime variance of 3.25%

# 6.2 <u>Ministry of Health – Ontario Financing Authority (OFA) Loans to Hospitals (July 7, 2021)</u>

Mr. Fathers indicated that although correspondence is quite interesting, it does not apply to WRH as the hospital now has a Hospital Information System (HIS) in place. When WRH was going through the debenture process, one of the steps that WRH undertook was having dialogue with the OFA. We made it very clear to them, the Ministry and the LHIN that the path of engaging the OFA was not very clear for the (any) hospital.

Mr. Musyj added that if the hospital were to get funding through the OFA, there are very strict conditions on the funding and the use of those funds. If with the OFA, the OFA would have to be on the committee dealing with the purchasing and procurement of equipment; they would have to approve every piece of equipment the hospital procures with those monies; part of conditions.

# **7.0 FOR INFORMATION**

There was No Information to be brought forward.

# **8.0 DATE OF NEXT MEETING**

The Finance/Audit & Resources Committee will meet on **Monday, September 27, 2021 at 5:00 p.m. Via Zoom.** 

# 9.0 ADJOURNMENT

Mr. Musyj mentioned a couple of things:

- To new committee members, meetings are generally not this long and agenda was heavy. Appreciates their time and questions.
- The Government is out of what they call "recovery". We were supposed to be in a recovery phase right now on the other end of COVID-19; clearly, we are not. We are solidly in wave 4 and the official announcement of that will be forthcoming. Over the weekend, there has been much on social media with respect to the science table, not accurate rumors, the science table was still working on data and on Monday past, there was a resignation of an epidemiologist.

In Windsor/Essex, what we are experiencing is pretty severe. We are in full wave 4. The province is averaging 26.7 cases per 100,000; we are at 91. Our positivity rate is 5.7%; the province averages 2.6%.

Heading into the fall, one of the concerns is the under 11 year old group and the 12 to 29 year old group. Under 11 do not have access to a vaccine. The 12 to 29 group are about 55% vaccinated in Windsor/Essex. This group will be the vectors in the COVID-19 spread.

WRH staff, those with school age children, will be calling in sick.

WRH has introduced a policy regarding staff vaccination; on August 17<sup>th</sup>, 2021 this became law.

The vaccines work; all data shows that they work.

Effective August 30<sup>th</sup>, visitors attending the hospital and/or visiting patients; they will have to be double vaccinated and show proof that they are or be subject to a PCR test no greater than three days before the visit. PCR tests are in the community (Shopper's Drug Mart). Of course, there will be exceptions. WRH will likely have Antigen testing on site.

At the end of this week, the committee members were told that they will hear about PUMA - Paediatric Urgent Medical Assessment Clinic. It will be opened at the Met Campus swabbing centre. We are anticipating a large increase with COVID-like symptoms. School will begin soon and will contribute to the surge of cases.

The Clinic will run from 12 p.m. to 8 p.m. Physicians and staff will be on site. Those 17 years or younger will be able to attend with symptoms.

Mr. Musyj concluded by thanking all committee members for all that each of them do.

Mrs. Allen indicated that there was no further business.

MOVED by Ian McLeod, SECONDED by Paul Lachance that the General Meeting from the Finance/Audit & Resources Committee of Monday, August 23, 2021, be adjourned at 7:45 p.m.

CARRIED.

20210823

Mrs. Penny Allen, Chair & Treasurer
FinAudit&Resources Minutes

Mary Macera
Recorder

Finance/Audit & Resources Committee - August 23, 2021

# Windsor Regional Hospital

# Operating Results Report

# For the Four Months Ended July 31, 2021

Financial Summary - July 2021 (\$000's)

The state of the s	r			(4000 5)		
		Ju	_		als	==,
Line	,	Actual			Vá	ariance *
9	\$	196,489	\$	187,405	\$	9,084
20	2	204,537		188,865		(15,672)
21		(8,048)		(1,460)		(6,588)
22		(11)		(24)		13
23		(7)				(7)
24		(8,066)		(1,484)		(6,582)
25		(523)		(520)		(3)
26	\$	(8,589)	\$	(2,004)	\$	(6,585)
	\$	(5,775)	\$	807	\$	(6,582)
	9 20 21 22 23 24 25	9 \$20 21 22 23 24 25 26 \$	Line Actual  9 \$196,489 20 204,537 21 (8,048) 22 (11) 23 (7) 24 (8,066) 25 (523) 26 \$ (8,589)	Line Actual 9 \$196,489 \$20 204,537 21 (8,048) 22 (11) 23 (7) 24 (8,066) 25 (523) 26 \$ (8,589) \$	July 2021 Actus           Line         Actual         Unapproved Budget           9         \$196,489         \$ 187,405           20         204,537         188,865           21         (8,048)         (1,460)           22         (11)         (24)           23         (7)         -           24         (8,066)         (1,484)           25         (523)         (520)           26         \$ (8,589)         \$ (2,004)	Line         Actual         Budget         Value           9         \$196,489         \$ 187,405         \$           20         204,537         188,865         1,460)           21         (8,048)         (1,460)         (24)           23         (7)         -           24         (8,066)         (1,484)           25         (523)         (520)           26         \$ (8,589)         \$ (2,004)

Hospital Margin	\$ (5,775)	\$ 807	\$ (6,582)
Capital Equipment Expenditures	\$ 10.901	\$ 14,059	\$ (3,158)

<sup>\*</sup> Variance - favourable / (unfavourable)

# Operation Highlights:

- The operating results for the four months ended July 31, 2021 resulted in a deficit of \$8,589,000 (\$5,775,000 negative Hospital Margin) based on the Ministry of Health (Ministry) definition. There are three items worth noting
  - a. WRH received funding letters for the 2021-2022 fiscal year in June 2021. The hospital received a 1.4% increase to base funding for the Growth and Efficiency Model Allocation (GEM) in the amount of \$4.9 million.
  - b. Operating results include a combined \$18.9 million in higher costs and lost revenues attributable to meeting our clinical responsibilities related to COVID-19. The Ministry has confirmed that COVID-19 expenses will be reimbursed via the criteria applied in fiscal 2020-2021 for the first quarter of fiscal 2021-2022 only. Revenue is only recognized when funding letters are in hand.
  - c. WRH has received funding from the Ministry of \$4.1 million for 32 acute medical/surgical beds and 5 acute mental health beds to be operational between April 1, 2021 and June 30, 2021. Both the revenue and expenses associated with the operation of these beds is included in the budget for the

first quarter of the fiscal year. There have been overtures that these beds will be funded in the July 1 to September 30, 2021 time period as well.

# 1. Financial Results for the Four Months ended July 31, 2021 (Statement 2)

For the four months ended July 31, 2021, the deficit after net building amortization is \$8,589,000, which is \$6,585,000 worse than plan. This represents a negative Ministry of Health Margin of \$5,775,000 (one year ago, the margin was negative \$5,942,000). Combined extraordinary operating expenses and revenue losses related to COVID-19 in the amount of \$9.0 million are included in these results. In the month of July, the COVID-19 impact was \$1.9 million. Below is a chart that shows the revenue losses and costs that have been incurred in the period April 1, 2021 to July 31, 2021 and which have been funded or not funded —

Windsor Regional Hos	spital	
COVID-19 Revenue Lo	oss & Expenses	Year-to-Date
July 2021		
	<u>Funded</u>	<u>Unfunded</u>
Revenue		
Patient Services	<b>*</b>	2,370,518
Recoveries		506,460
Total Revenue	•	2,876,978
Expense		
Compensation	3,698,391	3,533,695
Medical Staff Fees	2,575,804	131,455
Med. Surg. Supplies	39,476	1,814,562
Drugs	■.	26,640
Other supplies & expense	3,052,794	362,319
Equipment Expenses	392,834	253,928
Renovations	122,505	¥
Total Expense	9,881,804	6,122,598
Total Operating	\$ 9,881,804	8,999,576

It should be noted that with respect to Ministry volume based funding, we have unearned revenue for these four (4) months of \$2,417,000 as compared to \$6,165,000 one year ago.

# Revenue

Ministry revenue (combined base and one-time) is \$9,500,000 higher than budget. One time funding is favourable year to date, as it includes \$2.6 million accrued for COVID-19 physician payments for which we have received funding confirmation. Additionally, funding has been accrued in the following amounts: \$5.6 million for Vaccination Centre expenses, \$1 million for Nursing Externs and \$621,000 in Assessment Centre per swab funding. These funding streams were included in the original reimbursement confirmation for 2021-2022.

Hospitals were informed in July 2021 that only costs for Vaccination Centres, patient repatriation and staff redeployment to long term care would be reimbursed through the COVID-19 incremental expense reimbursement process. The Ministry has since updated the reporting guidance and will reimburse incremental COVID-19 expenses under the fiscal 2020-2021 criteria for the first quarter of fiscal 2021-2022 only. It is expected that going forward only those specific expenses mentioned above will be funded. However we assume that will be subject to change with Wave IV.

We have accrued \$557,000 in one time Ontario Health funding as systemic program QBP (chemotherapy funding) is in excess of budget volumes. Ontario Health, (formerly Cancer Care Ontario) has historically funded the cases in excess of base volumes.

The Hospital has developed a Surgical Recovery Plan to target priority surgeries with long wait times. These include Quality Based Procedures (QBPs), wait time procedures, neuroservices and cardiac procedures. In the previous fiscal year the Ministry confirmed that a 20% premium would be paid for designated services where volumes exceed 50% of funded volumes. The Ministry has not yet advised whether this premium will be available in fiscal 2021-2022. A Wave IV could affect this recovery plan.

The preferred accommodation revenue variance is unfavourable to budget by \$1,100,000. Lower occupancy due to the reduced number of elective surgeries contributes to this shortfall, as well as the Ministry of Health directive that hospitals cannot bill uninsured patients for semi-private and private accommodation during the pandemic. Previously, uninsured patients would have paid out of pocket for this accommodation. Infection prevention and control measures often require patients to be placed in private rooms and we are unable to bill for this accommodation in these circumstances.

Chronic Co-payment revenue is \$14,000 under budget due to the factors mentioned above for preferred accommodation.

Patient Services revenue variance is \$797,000 favourable (7.5%) year to date, with \$220K of this surplus is attributable to diagnostic services. This additional revenue is offset by higher physician remuneration expenses. The remaining surplus is due to uninsured patient revenue which is reimbursed by the Ministry. This reimbursement is

made at the interprovincial billing rate which is higher than OHIP rates and previously many of these accounts would have been uncollectible.

Equipment Grant amortization is under budget \$87,000 (8.6%). Timing of equipment purchases impacts this revenue.

Other Recoveries are \$21,000 favourable (.15%) to budget. This revenue category is impacted by the reduction in hospital services at the start of the fiscal year. Revenues were significantly reduced for parking and retail food operations as volumes are lower due to visitation restrictions. These losses are offset by surpluses in both retail pharmacies.

# Expenses

Salaries are currently over budget (unfavourable) by \$6,112,000 (7.3%) year to date July 31, 2021. Salaries for COVID-19 screening (staff, patients and visitors), staffing of the Assessment Centre(s) and the Vaccination Centre totalled \$4,049,000 to date. Other significant negative variances occurred in the critical care units (\$923,000) that were experiencing a surge in COVID-19 volumes related to Wave III in the first three months of the fiscal year. In that time we received patient transfers from other hospitals in Ontario and Manitoba. The hospital has not received confirmation of continued funding for additional critical care beds over base, although it is expected. Despite this we continue to have these beds available and staffed as required.

Under the new reimbursement criteria, the costs of screening staff and visitors are not likely to be funded as of July 2021. These expenses average approximately \$265,000 per month for the Hospital. This is a requirement of the Ministry and expect to see confirmation that these costs will be reimbursed in the coming months. None the less, we are looking to see how these costs can be minimized in case they are not fully recovered.

Year to date spending for employees in paid isolation is \$97,000, paid sick time due to COVID-19 is \$196,000. Temporary hires (Nursing Externs) have been paid \$1,438,000 to date. The Externs are nursing students who are part of the new Nursing Extern Program funded by the Ministry. This program is in effect from January 1, 2021 to March 31, 2022.

Employee Benefits are unfavourable to budget by \$2,807,000 (13%). The variance is attributable to the wage variance.

Employee Future Benefits are on budget.

Medical Staff Remuneration is over budget (unfavourable) by \$3,095,000 (17.5%). \$2.7 million of this variance is attributable to COVID-19 and will be funded through the temporary physician funding for COVID-19. This funding has now been extended to September 30, 2022. The remaining deficit occurs in diagnostic services as the costs of earning additional patient services revenue.

Medical & Surgical Supplies are unfavourable to budget by \$498,000 (4.1%) year to date. Similar to last fiscal year, the perioperative programs at both sites are favourable due to reductions in surgical volumes. The overall surplus in these programs is \$487,000 to date and is offset by deficits in critical care units and the overall increase in Personal Protective Equipment (PPE) throughout the hospital. Incremental costs for PPE are approximately \$25 per patient day higher than pre-COVID-19 rates and total \$1.6 million year to date July 2021. These additional costs are not expected to be funded beginning in July 2021 based on recent Ministry communications, however that too is subject to change.

It should be noted that elective surgery cancellations affect the ability to reach QBP funded volumes and may result in some funding having to be returned to the Ministry at year-end.

Drug expenses are favourable by \$190,000 (.8%) year to date. The chemotherapy suite and renal program drug expenses to revenues are balanced while the retail pharmacies have a favourable net drug expense to revenue of \$253,000.

Supplies and Other Expenses are unfavourable to budget by \$3,264,000 (13.7%). Major deficits have been incurred for referred out expenses such as cataract procedures (\$900,000 to date) and the City of Windsor Vaccination Centre (\$2,293,000). The City of Windsor costs are being submitted for reimbursement for the April to June time period.

Long Term Interest expense is balanced.

Equipment Lease/Rental is \$76,000 unfavourable to budget to date. Approximately \$52,000 is attributable to equipment rentals for the Assessment and Vaccination centres.

Equipment amortization is \$10,000 over budget.

Other Votes – Other Votes are \$13,000 favourable year to date.

Other Recoveries *I* (Expenses) – consistent with the prior year's audited financial statement presentation, we have segregated the legal fees related to a particular legal case. Year to date July 2021, these expenses amount to \$7,000.

# 2. Statement of Financial Position (Statement 3)

The Hospital continues to have challenges in trying to find suitable short term investments for the cash balances on hand. Rates offered are lower than what we currently earn on accounts. We anticipate this will change as we are starting to see financial institutions being open to provide competitive quotes. There may be a slight increase in the prime rate in the coming months as well which will positively impact investment rates.

The inventory balance as at July 31, 2021 is \$1,357,000 higher than March 31, 2021. The majority of this increase is attributable to specially funded drugs within the Cancer Program.

Our Ministry / Ontario Health receivable has increased by \$8.3 million from March 31,2021. This increase is comprised of temporary COVID-19 physician funding, Assessment Centre per-swab funding, Vaccination Centre and Nursing Extern funding. In addition the base funding increases announced in June 2021 have yet to be cash flowed.

Through the first three months of the fiscal year the market value of the sinking fund has increased by \$948,000 (3.79%). (Note – currently a one month lag in reporting)

# 3. Patient Volumes

Acute patient days are above target at both campuses with the Met Campus 125 above target and the Ouellette Campus 272 over target. Surgical cases are 1,829 under plan at the Met Campus and 987 below plan at the Ouellette Campus.

We are working to obtain outpatient volumes from the new HIS system. Thus explaining why a few of the indicators show as "TBD".

# 4. Organizational Health

The percentage of sick time year to date for the Met Campus is 6.0%, which is over the median target of 3.9% by 2.1%, while overtime is .55% over target at 2.9%.

Sick time at the Ouellette Campus is 5.9% compared to the median target of 3.9%, while overtime is over target at 5.6% year to date compared to the target of 2.35%.

Some of the increase in sick time costs at both campus relates to paying staff to remain home in isolation due to COVID-19. As a matter of practice, when we have inpatient units on "outbreak" affected staff are sent home to self isolate. We are also assuming some of the incidental sick time is staff dealing with childcare issues.

With respect to FTEs, the Met Campus is unfavourable to budget by 39.9 FTEs. The main contributors to this variance are 9.7 FTEs for additional Cerner training hours, 15.6 FTEs in critical care and 8.5 for additional housekeeping. At the Ouellette Campus, the FTE variance is unfavourable by 61.6 FTEs with variances in medical inpatient services of 34.6 FTEs, emergency department with 6.9 FTEs, critical care which is 7.2 FTEs over budget and housekeeping which is unfavourable by 12.7 FTEs.

Staffing attributable to COVID-19 to staff Staff/Visitor Screening, the Assessment Centre and the Vaccination Centres total approximately 200 FTEs to date.

Statement #1
WINDSOR REGIONAL HOSPITAL
Consolidated Operating Results for the Four Months Ending July 31, 2021

Prior Year Actual		Year to Date Year End	e:	134,549 \$ 401,055			178 3,620		8,207 32,594		7	69		85,456 \$ 242,858			16,597 54,183					4,709 13,947	183,489 \$ 5	(203) 572	(6,980) \$ 2,839	(5,942) \$ 48,284	2 0 0 0	- 000,11
		Fav/(Unfav)   Ye		9			· · ·			•	· ·					,		_	-		1		ι»		-	₩	   	_     
Year End	eq	Budget Fa		423,083 \$	21,507	27,765	3,696	45.	31,617	7,055	42,741	557,506 \$		248,083 \$	62,210	2,051	53,180	35,749	68,858	76,726	2,347	16,755	565,959 \$		(8,453) \$	12 \$		
Yes		Forecast B		423,083 \$ 4		27,765	3,696	42	31,617	7,055	42,741	557,506 \$ 8		248,083 \$ 2		2,051	53,180	35,749	68,858	76,726	2,347	16,755	565,959 \$ 5	1	(8,453) \$	12 \$		
l		P		\$ 42				-			7	\$ 55		\$ 24					_				\$ 56		s	8	! L	ا ز.
		%		~95'0-	143.84%	-2.25%	-89.07%	-100.00%	7,54%	5.19%	0.17%	4.83%	a a	-7.31%	-12.98%	%00.0	-17.49%	4.08%	0.83%	-12.44%	-9.73%	-0.94%	-8.23%	#DIV/01				
	A CONTRACTOR OF THE CONTRACTOR	Fav/(Unfav)		(812)	10,313	(208)	(1,100)	(14)	797	122	24	9,122		(6,110)	(2,810)	ř	(3002)	(498)	190	(3,253)	(76)	(48)	(15,700)	(2)	(6,585)	(6,582)	(000 6)	(2,000)
Date	ì	E.		69								ь		69									69		s	မာ		
Year To Date	Unapproved	Budget		144,066	7,170	9,255	1,235	4	10,572	2,351	14,150	188,813		83,532	21,651	684	17,694	12,208	23,027	26,157	781	5,083	190,817	3	(2,004)	807		220
		m		143,254 \$	17,483	9,047	135	1	11,369	2,473	14,174	197,935 \$		89,642 \$	24,461	684	,789	12,706	2,837	9,410	857	5,131	206,517 \$	0	\$ (685'8)	(5,775) \$	000 6	000,
		Actua		\$ 143	1	0,			÷	.,	12	\$ 197		\$ 86	5		2	7	23	55		4,	\$ 206		3) \$	\$		
3	Description		Revenue (\$000's)	1 Ministry Funding - Base	2 Ministry Funding - One-time	3 Ministry Funding - Drug Reimb.	4 Preferred Accommodation	5 Chronic co-payment	6 Patient services	7 Capital grant amortization	8 Other recoveries	9 Total Revenue	Expense (\$000's)		11 Employee benefits	12 Employee ben future ben. costs	13 Medical staff remuneration	14 Medical & Surgical supplies	15 Drugs	- 1	17 Equipment lease / rental	18 Capital amortization	19 Total Expense	20 Other recoveries (expense)	20 Net Surplus (Deficit) - \$000's	1 Total Margin - \$000's	COVID-19 related unfunded extraordinary operating expenses and revenue loss included above	מוח ובעבוותב וכפס יייסותתכת מססגת
	roved	get		(377)	2,585	8	(268)	4	541	2	54	2,695		(1,045)	(921)		(206)	(222)	5	(2,843)	(22)	(38)	(5,847)	i	(3,152)	(3,152)	(1,859)	7000
lonth	Fav/(Unfav)	Bud		s	. 4							\$		\$						Y			\$ (5		\$ (3	8	5	
Current Month		Actual			4,395	2,408	46	r	3,229	643	3,668	49,554		21,767	5,978	171	5,156	3,316	5,769	8,213	251	1,334	51,955	į	(2,401)	(1,714)	1 859	200,1
		1		မှ								မာ		G									69		€Đ.	မှ		

Statement #2
WINDSOR REGIONAL HOSPITAL
Operating Results for the Four Months Ending July 31, 2021
Consolidated - Met and Ouellette Campuses

Prior Year Actual	Year to Date Year End		8		07	000 8/1	, 000 00	,	13 670 40 045	\$ 175,370 \$ 584,335		8	647 04,339	ч		20,695 67,631				2,873	\$ 181,598 \$ 581,474	\$ (6,228) \$ 2,861		(7) (12) (203) 41,903	(6,438) 44,752	\$ (542) \$ (1,536)	\$ (0	\$ 8,137 \$ 4,983	\$ 3,749 \$	\$ 6,165 \$ 19,155
  -								_		L.I			74.							 	- T				,					
-	Fav/(Unfav)			i	1	£.	•	•		1				,	•	,	,	•	1	•	1	1			8	•	B	-  -	,	' i
i			₩.				-020-20			€9		69			- 22		21 <u>4.2</u> 2		2-		€9	\$		0		(6	\$ (1	i	φ	ن م ا
Year End	Unapproved Budget		4	700,17	007,12	3,030	42	0,0	3,040	5			2,1/3	53.180	35,748	68,858	69,657	6,907	2,347	- 1	560,018	(6,843)		(52)	(6,895)	(1,558)			,	·
	בֿ		↔	3 101	:277.e	145 5	2000	7 00	25 VIG	69		₩		20046	n -a-2		116	250			€\$			(;	(	\$ (1	\$		φ 	٠
	Forecast		422,813	706,12	2007'77	080'5	42	0,0	3,040	\$ 553,175		\$ 247,915	2000	53.180	35,748	68,858	69,657	6,907	2,347		\$ 560,018	\$ (6,843)		(52)	(6,895)	\$ (1,558)	\$ (8,453)	                 	ys vs	·
{		L.,,	<u> </u>	n 6				_		L.J							<del></del>		<u></u>	1	1			<u></u>	(a	<u>ි</u>	L	r		
	Fav/(Unfav)			515,01	(202)	(001,1)	(14)	6	2 6	9,0			(4,807)	(3.095)	(498)	190	(3,264)	•	(76)		(15,672)	(6,588)		13	(6,582)	8)	\$ (6,585)	(6,123)	(2,877)	
te l			8	~ "	<b>~</b> 1	۰,	+ 6		o (C	8			D =	+ <	· ~	. ~	_	_	-		8	\$ (0		£	4)	6			<i>.</i>	
Year To Date	Unapproved Budget		4	0,1,0	8,700	552,1	14	7,0,0	14 146	-			850,12 884	17 694	12,208	23,027	23,837	2,291	781	- 1	188,865	(1,460)		(24)	(1,484)	(520)	; (2,004)		,	'
۲	כ		₩							8		€9									S	8		~		\$ (1	\$	Ι <del>σ</del>	69	
	Actual		4	17,483	8,047	55	1 000	000,1	1,100	-			24,446	20 789	12,706	22,837	27,101	2,291	857	3,235	\$ 204,537	\$ (8,048)	s)	£6	(8,066)	\$ (523)	(8,589)	6,123	2,877	2,417
			69							(A)		<del>()</del>									7	67	.000\$			07	07	i	φ.	
	Description	Revenue (\$000's)	Ministry Funding - Base	Ministry Funding - One-time	Ministry Funding - Drug Reimb.	Preferred Accommodation	Chronic co-payment	ratient services	Equipment grant amonization Other recoveries	Total Revenue	Expense (\$000's)	Salaries	Employee benefits	Medical staff remineration	Medical & Surgical supplies		Supplies & other expenses	Long term Interest	Equipment lease / rental	Equipment amortization	Total Expense	Surplus / (Deficit) From Hospital Operations	Surplus / (Deficit) from Other Operations (\$000's)	Other Votes (net) Other Recoveries / (Expenses)	Subtotal	Net Building Amortization	Net Surplus (Deficit) - \$000's	P	ICOVID-19 related unfunded non- ministry revenue loss included above	YTD - Unearned Ministry volume funding
			~	7	m	4	w (	ه د	<b>ν</b> α	0		9	= ;	7 0	2 7	. 10	10	17	50	9	8	2	Surp	2 22	24	25	56	27 C	78	73
£	Fav/(Unfav) to Unapproved Budget			2,585	96	(268)	4 3	- 40	2 G	2,6		S	(919)	(108)	(222)	(17)	(2,846)		(22)	- 1	(5,809)	(3,153)		4	(3,149)	(3)	(3,152)	(1,489)	(370)	(1,221)
t Mor	ĒΞ		G							↔		<del>()</del>								1	↔	₩.					₩	Н	ιco	<i></i>
Current Month	Actual		35,149	4,395	2,408	46	, 0	3,229	274	49,164		21,753	5,973	- u	3,50	5.769	7,656	553	251	831	51,429	(2,265)		. (2)	(2,267)	(134)	(2,401)	1,489	370	1,221
			ь					_		မာ		မှ									မှ	s <del>s</del>				ь	↔	i	Б	I

# WINDSOR REGIONAL HOSPITAL Operating Results for the Four Months Ending July 31, 2021 Consolidated - Met and Ouellette Campuses

Current Month			Year To Date	Year To Date		}	Year End	 	Prior	Prior Year Actual	a
Fav/(Unfav) to Unapproved Actual Budget	nfav) to rroved get	Description	Actual	Unapproved Budget	Fav/(Unfav)	Forecast	Unapproved Budget	Fav/(Unfav)	Year to Date		Year End
		Financial Performance Measures									
(1,714) (3,7	(3,152)	1 Total Margin - \$000's	\$ (5,775)	\$ 807	\$ (6,582)	12	\$ 12	· •	\$ (5,942)	εs	48,284
-3.48% -6.5	-6.58%	2 Total Margin - %	-2.94%	0.43%	-3.37%	%00.0	0.00%	%0.0	-3.39%	%6	8.26%
	'n,	3 Unrestricted cash - \$000's	\$ 77,357	N/A	N/A	N/A	N/A	N/A	411	ь	119,492
	a,		1.85	1.00	0.85	1.85	1.00	N/A	ö	0.39	1.87
18 n/a	m,	Capital equipment expenditures - 5a Fiscal 2021 - 22 \$000's	\$ 460	\$ 5,898	\$ 5,438	\$ 17,694	\$ 17,694	φ	\$ 1,635.	မာ	16,037
1,832 n/a	m,	Capital equipment expenditures - PY 5b C/F \$000's	\$ 4,301	\$ 2,021	\$ (2,281)	\$ 6,062	\$ 6,062	υ .	\$ 2,468	\$ 89	4,796
3,298 n/a	m,	5c Funded / Own Funds Capital Projects	\$ 6,140	\$ 6,140	s S	\$ 7,000	\$ 7,000	9	\$ 2,803	မှ	25,047
		Patient Volume Measures		<b>MET CAMPUS</b>	SONLY						
960.9	3,993	1 Total Weighted Cases (est) - HIG	960'9	8,277	(2,181)	24,763	24,763	,	5,829		21,525
	(542)	2 Acute separations (excl psych)	5,740	7,793	(2,053)	1 24,080	24,080		5,291		16,595
7,348	161	3 Acute pat. days (excl. psych)	27,402	27,277	125	84,626	84,626	,	22,707		77,051
49	(69)	4 Psychiatric - Adolescent pat. days	371	440	(69)	1,269	1,269	,	ř		1,416
#VALUE! #VAL	#VALUE!	5 Emergency visits and ER holds	TBD	18,160	#VALUE!	54,551	54,551		13,899		43,458
240	(85)	6 OR - Inpatient cases	919	1,403	(484)	3,909	3,909		7	773	2,956
548 (	(257)	7 OR - Day Surgery cases	1,798	3,143	(1,345)	9,484	9,484		1,040	1	5,763
	#VALUE!	8 Clinic visits	TBD	41,870	#VALUE!	124,549	124,549		36,604		123,941
#VALUE! #VAL	#VALUE!		TBD	3,575	#VALUE!	10,695	10,695				16,351
•	1	10 Variable Revenue Volumes:	,	i,	12		71				8
m (	(3)	(a) Hip procedures	4 4	15	(73)	740	740			27	142
77	(01)	(c) Pacemaker inserts	ţ,	1	-	1	1				
532	6)	11 MRI Hours of Operation	2,166	2,217	(51)	6,364	6,364	,	2,081	31	6,255
743	4	12 CT Hours of Operation	2,918	2,731	187	969'8	8,696	î	2,924	24	8,910
		Patient Access Measures & System Integration	tegration	<b>MET CAMPUS</b>	S ONLY						
7) (0	(0.35)	1 Acute Average LOS	4.84	4.54	(0:30)	4.54	4.54	-	4	4.29	4.64
	1.54	2 Psych Average - Adolescent LOS	5.01	6.44	1.43	1 6.44	6.44	-	7.	7.02	5.80
		Organizational Health		<b>MET CAMPUS</b>	S ONLY			=			
6.60% N/A	¥,	1 % Sick Time to Total Comp	8.00%	3.90%	-2.10%		3.90%	0.00%	5.8	5.80%	%00.9
	¥,		2.90%	2.35%	-0.55%		2.35%	0.00%	2.00%	. 0	2.50%
	¥	3 FTE staffing (Hospital Ops Only)	1,787.6	1,747.7	(39.9)	1,690.0	1,690.1	0.06	1,656.7		1,700.9

# 8/20/2021

# WINDSOR REGIONAL HOSPITAL Operating Results for the Four Months Ending July 31, 2021 Consolidated - Met and Ouellette Campuses

		Dationt Maneuros		OHELL ETTE CAMPILE ON	IND STIDING	>				
		Lanelli Volulle Measules		COPPERENTE	TAID CO HILL					
Current Month	uth			Year To Date	- 1042 5		Year End		Prior Year Actual	Actual
Fr Cual	Fav/(Unfav) to Unapproved Budget	Description	Actual	Unapproved Budget	Fav/(Unfav)	Forecast	Unapproved Budget	Fav/(Unfav)	Year to Date	Year End
4,467	2,310	1 Total Weighted Cases (est) - HIG	4.467	8,491	(4.024)	25.402	25.402		5.805	21.766
859	(758)	2 Acute separations (excl psych)	3,259	6,195	(2,936)	19,043	19,043		2,878	9,521
7,350	109	1 11	27.852	27,580	272	85,253	85,253	,	22,514	77,286
1,676	(249)		6,838	7,510	(672)	22,671	22,671	1	7,691	23,216
1		5 Rehab patient days								ı
#VALUE!	#VALUE!	6 Emergency visits and ER holds	TBD	18,104	#VALUE!	54,126	54,126		13,654	43,303
296	(43)	7 OR - Inpatient cases	1,010	1,510	(200)	3,989	3,989	r	868	3,025
877	(393)	8 OR - Day Surgery cases	3,653	4,140	(487)	14,953	14,953		870	8,040
#VALUE!	#VALUE!	9 Clinic visits	TBD	19,827	#VALUE!	60,039	60,039	1	6,616	26,534
#VALUE!	#VALUE!	10 Community Services visits	TBD	3,267	#VALUE!	9,774	9,774	,	22,817	104,384
1		11 Variable Revenue Volumes:				1				
34	9	(a) Hip procedures	83	71	12	333	333	3	28	183
41	ν-	(b) Knee procedures	100	101	(1)	471	471		31	226
28	5	(c) Pacemaker inserts	88	89	(3)	265	265	1	7.1	257
1		12 Cataracts				ı				
460	31	a) Unilateral	2,133	1,836	297	5,053	5,053		52	2,310
	(13)	b) Bilateral	-	თ	(8)	154	154	ı	54	1,149
541	5.00	13 MRI Hours of Operation	2,188	1,849	339	1 6,307	6,307	ı	2,117	6,396
869	123.50	14 CT Hours of Operation	3,538	3,252	286	8,776	8,776		2,924	12,389
		Patient Access Measures & System Int	em Integration	<b>OUELLETTE</b> C.	CAMPUS ONL	٧				
8.56	(1.23)	1 Acute Average LOS	8.55	7.33	(1.22)	7.33	7.33		7.82	8.12
ı		2 Rehab Average LOS	ı	ı		•	ı	,	•	ı
9.63	2.80	3 Psych Average - Adult LOS	10.34	12.43	2.09	12.43	12.43		12.42	11.79
		Organizational Health		<b>OUELLETTE</b> C.	CAMPUS ONL	٨		_		
		4								
8.30%	NA	1 % Sick Time to Total Comp	2.90%	3.90%	-2.00%	3.90%	3.90%	0.00%	6.50%	6.20%
5.50%	N/A	2 % Overtime to Total Comp	2.60%	2.35%	-3.25%	2.35%	2.35%	0.00%	4.30%	2.00%
1,429.3	N/A	3 FTE staffing (Hospital Ops Only)	1,488.2	1,426.6	(61.6)	1,434.1	1,434.4	0.3	1,406.4	1,442.9
		Patient Volume Measures		ST. CLAIR COLLEGE CAMPUS ONLY	LEGE CAMP	ANO SON				
Current Month	inth			Year To Date			Year End		Prior Year Actual	. Actual
Actual	Unapproved	Description	Actual	Unapproved Budget	Fav/(Unfav)	Forecast	Unapproved Budget	Fav/(Unfav)	Year to Date Year End	ear End
		1 Total Weighted Cases (est) - HIG			1	ľ	ı		271	271
ì	i	2 Acute separations	ı	1	1	•		a	53	53
•	,	3 Acute patient days	î	1	3	3	1	1	1,568	1,568
1	ì	4 Acute Average LOS	ı	,	ı	t	ı	ı	29.58	29.58
		5 FTE staffing	•		,		ť	1	39.9	18.6

Statement #3

# WINDSOR REGIONAL HOSPITAL STATEMENT OF FINANCIAL POSITION As At July 31, 2021 (Amounts in 000's)

	July	July 31, 2021	Marc	March 31, 2021		July 31, 2021	March	March 31, 2021
ASSETS					LIABILITIES AND EQUITIES			
Current assets:					Current liabilities:			
Cash & short-term investments Cash, restricted Accounts Rec Ministry / CCO - OHIP - Other Inventories Prepaid & deferred charges Due from related parties	69	77,357 4,035 95,670 9,057 6,954 7,068 5,278	₩	5,422 5,422 87,385 9,184 9,480 5,711 3,729	Bank overdraft Bank indebtedness Accounts payable - trade Accounts payable - Ministry Accrued liabilities Current portion of long term debt Current portion of capital lease Current portion accrued benefit obligations	\$ 18,846 38,086 51,163 3,392 495	₩	31,203 35,392 58,525 3,355 495 1,196
Total current assets		208,395		243,325	Total current liabilities	112,858		130,166
Long term assets:					Long term liabilities:			
Long Term Investments		25,970		25,022	Long Term Debt Debentures Accrued benefit obligations Capital lease obligations	38,554 200,000 24,162 708		39,641 200,000 23,478 933 1,234
Property, Plant, Equipment, Net Construction in progress Total long term assets		164,835 68,734 233,568 259,538		165,204 62,593 227,797 252,819	Sick benefits payable Deferred revenue - capital grants	6,431 122,677 393,765		6,758 124,933 396,977
					Remeasurement losses: Net assets:	(326)		(1,223)
Total assets	49	467,933	ь	496,144	Total liabilities and net assets	\$ 467,933	<b>⊕</b>	496,144

Statement #4

# Windsor Regional Hospital Statement of Cash Flows For the Four Months Ending July 31, 2021

With Comparative Amounts For the Year Ending March 31, 2021

# (Amounts in 000's)

	Jul	July 31, 2021	Mar	March 31, 2021	Mon	Month of July 2021
OPERATING ACTIVITIES  Not Summing (/deficit) for the period	e	(8 580)	ь	42 246	6	(00000
Add (deduct) non-cash items:	<del>)</del>	(0,00)	<del>)</del>	2,5	9	(2,200)
Amortization of capital assets		5,130		14,534		1,333
Amortization of deferred capital contributions		(2,473)		(7,260)		(643)
		(5,932)		50,491		(1,596)
Cash flow from / (used in) operating balances		(26,017)		(42,531)		5,725
Cash provided by operating activities		(31,950)		7,960		4,129
INVESTING ACTIVITIES						
Purchase of capital assets		(10,901)		(45,881)		(5,147)
FINANCING ACTIVITIES						
Long term investments		(52)		(18,967)		ı
Cash restricted for special purposes		1,387		(5,422)		(128)
Loans payable		(1,593)		170,994		(360)
Capital grants and donations received		217		10,530		0
Notes payable and other long term liabilities		357		678		61
Cash provided by (used in) financing activities		316		157,813		(426)
Net increase (decrease) in cash during the period		(42,535)		119,892	€	(1,445)
Cash, beginning of period		119,892		î		78,802
Cash, end of period	8	77,357	\$	119,892	₩	77,357

# Statement #5 Windsor Regional Hospital Summary of Investments and Bank Borrowings & Long Term Debt July 31, 2021

		bound	In the composition					
					Dank to	bank borrowings & Other Long Term Debt	Other Long	Term Debt
		Type of Investment	nent	Amount	Bank Facility Type	Amount Available	Amount Authorized By The Board	Amount Used
1. Cash & Short term Investment Account	ort (a) ent		General Account earning interest at prime lass .175 bps (0.70%)	25 97 S	Croads A 1			
Equity Investment						30,000,000	\$ 30,000,000	•
		ProResp		400,000	Average utilization during the month (Interest rate = CIBC Prime .25% (2.20%)	(Interest rate = (	CIBC Prime -	s - O Days
		×			2. CIBC - Credit B - Committed Installment Loan - net of current portion of \$674,000	, 69	\$ 7.144.000	S 7 144 000 Note 4
				\$ 77.357.000	3. CIBC - Credit C - Committed Capital Equipment Revolving Loan with interest rates of 2.46% to 3.26% - net of current portion of \$990,000	60 C		
Restricted Cash (b)	(a) hs	CIBC Investment Account	earning interest at a minimum of prime less 175 bps (0.70%); max. AVBA less 10 bps		4. TD - Four Term loans with interest rates of 2.69% to 5.6% - net of current portion of \$1,428,000 Date of next rate renewal - February 15, 2022		6,800,000 6,800,000 73,48 700 700	5 2,450,000
					5. CIBC - Credit F - non-revolving instalment loan with a 20 year amortization, funded Banker's Acceptances plus .80% commitment stamping fee, net of current portion of \$300 non			
Long Term	9	Sinking Fund	market value			·	\$ 6,000,000	\$ 5,475,000
				25,970,000	Other Disclosures CIBC - re: Credit B - Committed Installment Loan - Marked to. Market Value Adjustment	V.	Š	
					Other Long Term Debt Senior Unsecured Series A Debentures, 2.771% annual interest maturing Nov. 18, 2060		000	\$ 1,234,000 Note 2
Total	酉			\$ 25,970,000	Note 1 - interest rate set through 25 year interest rate SWAP agreement with an interest rate of 5.035% with fixed principal and interest payments of \$86,641 per month.  Note 2 - market value adjustment reviewed at end of each quarter	year interest rate cipal and interest rewed at end of e	SWAP agreen payments of \$8 ach quarter	nent with an interest 6,641 per month.
2021 _ 2022 Comparative FS - YTD July 2021	S-YTD	July 2021			at 2.84% for ten (10) years			



# Media Report to the Board of Directors AUGUST 2021

WRH receives \$7.9M in additional funding for 2021-22 AM800, Aug. 1, 2021

https://www.iheartradio.ca/am800/news/windsor-regional-hospital-receives-7-9m-in-additional-funding-for-2021-22-1.15741816

Health unit closes vaccination clinic at WFCU Centre AM800, Aug. 1, 2021

https://www.iheartradio.ca/am800/news/health-unit-closes-vaccination-clinic-at-wfcu-centre-1.15745209

Reader letter: Hospital location right choice for everyone across Essex County

Windsor Star, Aug. 2, 2021

https://windsorstar.com/opinion/letters/reader-letter-new-hospital-location-right-choice-for-everyone-across-essex-county

Reader letter: Suggestions for improving hospital stays during pandemic Windsor Star, Aug. 3, 2021

https://windsorstar.com/opinion/letters/reader-letter-suggestions-for-improving-hospital-stays-during-pandemic

WRH mandates vaccination or regular testing for all staff Windsor Star, Aug. 3, 2021

https://windsorstar.com/news/local-news/windsor-regional-hospital-mandates-vaccination-or-regular-testing-for-all-staff

Tired, depressed, angry nurses leaving jobs during pandemic, Windsor study finds Windsor Star, Aug. 3, 2021

https://windsorstar.com/news/local-news/tired-depressed-angry-nurses-leaving-jobs-during-pandemic-windsor-study-finds

# OUR MISSION: PROVIDE QUALITY PERSON-CENTRED HEALTH CARE SERVICES TO OUR COMMUNITY.

WINDSOR REGIONAL HOSPITAL

Ouellette Campus – 1030 Ouellette Avenue, Windsor, ONT, N9A 1E1 Met Campus– 1995 Lens Avenue, Windsor, ONT, N8W 1L9

Phone: 519-254-5577

www.wrh.on.ca





WRH implements COVID-19 vaccine policy Blackburn News, Aug. 4, 2021

https://blackburnnews.com/windsor/windsor-news/2021/08/04/wrh-implements-covid-19-vaccine-policy/

Audio: New mandate for Windsor hospital workers

AM800, Aug. 4, 2021

https://www.iheartradio.ca/am800/audio/the-afternoon-news-new-mandate-for-windsor-hospital-workers-1.15778236

WRH reveals COVID-19 vaccination policy for staff and volunteers

CTV Windsor, Aug. 4, 2021

https://windsor.ctvnews.ca/wrh-reveals-covid-19-vaccination-policy-for-staff-and-volunteers-1.5533855

WRH implements COVID-19 policy

Blackburn News, Aug. 4, 2021

https://blackburnnews.com/windsor/windsor-news/2021/08/04/wrh-implements-covid-19-vaccine-policy/

Any unvaccinated staff at Windsor Regional Hospital to undergo regular COVID-19 testing CBC Windsor, Aug. 4, 2021

https://www.cbc.ca/news/canada/windsor/windsor-regional-hospital-covid19-1.6128879

Double-digit increase in new COVID-19 cases in Windsor-Essex

CTV Windsor, Aug. 4, 2021

https://windsor.ctvnews.ca/double-digit-increase-in-new-covid-19-cases-in-windsor-essex-1.5533986

Tired, burned out and angry: UWindsor study sheds light on state of working nurses CTV Windsor, Aug. 5, 2021

https://windsor.ctvnews.ca/tired-burned-out-and-angry-uwindsor-study-sheds-light-on-state-of-working-nurses-1.5536147

Nails in Devonshire Mall parking lot prompt WRH vaccine clinic staff to file police report CBC Windsor, Aug. 5, 2021

https://www.cbc.ca/news/canada/windsor/nails-found-devonshire-vax-staff-parking-1.6130935

Catch-up clinics planned for non-COVID student immunizations in Windsor CTV Windsor, Aug. 5, 2021

https://windsor.ctvnews.ca/catch-up-clinics-planned-for-non-covid-student-immunizations-in-windsor-1.5535979

Active cases climbing in Windsor Blackburn News, Aug. 5, 2021

https://blackburnnews.com/windsor/windsor-news/2021/08/05/active-cases-climbing-windsor-essex/

More than 60,000 adults in Windsor-Essex remain unvaccinated AM800, Aug. 6, 2021

https://www.iheartradio.ca/am800/news/more-than-60-000-adults-in-windsor-essex-remain-unvaccinated-1.15788987

Delta variant cases rise, vaccine demand plummets in Windsor-Essex

Windsor Star, Aug. 6, 2021

https://windsorstar.com/news/local-news/delta-variant-cases-rise-vaccine-demand-plummets-in-windsor-essex

Jarvis: Time to lead

Windsor Star, Aug. 7, 2021

https://windsorstar.com/news/local-news/jarvis-time-to-lead

Call for slowdown of surgeries as nurses recuperate from pandemic

AM800, Aug. 9, 2021

https://www.iheartradio.ca/am800/news/call-for-slowdown-of-surgeries-as-nurses-

recuperate-from-pandemic-1.15815499

Windsor cemetery removes COVID-19 vaccination sign after controversy

CTV Windsor, Aug. 9, 2021

https://windsor.ctvnews.ca/windsor-cemetery-removes-covid-19-vaccination-sign-after-

controversy-1.5540068

Video: https://windsor.ctvnews.ca/video?clipId=2256885

COVID-19 cases climbing again in Windsor-Essex

AM800, Aug. 9, 2021

https://www.iheartradio.ca/am800/news/covid-19-cases-climbing-again-in-windsor-essex-

1.15811111

Amherstburg vaccination site closes

Windsor Star, Aug. 9, 2021

https://windsorstar.com/news/local-news/amherstburg-vaccination-site-closes

COVID-19 Q&A with WRH Chief of Staff Dr. Wassim Saad

AM800, Aug. 10, 2021

https://www.iheartradio.ca/am800/audio/covid-19-q-and-a-with-windsor-regional-hospital-chief-of-staff-dr-wassim-saad-1.15816695

Some local support for vaccine passports CTV Windsor, Aug. 10, 2021 https://windsor.ctvnews.ca/video?clipId=2257592

Local leaders mixed on whether vaccine passports are right path Windsor Star, Aug. 10, 2021

https://windsorstar.com/news/local-news/local-leaders-mixed-on-whether-vaccine-passports-are-right-path

St. Clair College to require vaccines for students living on campus and playing varsity sports CTV Windsor, Aug. 10, 2021

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Windsor-Detroit border sees travel increase as land border reopens to double vaccinated Americans

CTV Windsor, Aug. 10, 2021

https://windsor.ctvnews.ca/windsor-detroit-border-sees-travel-increase-as-land-border-reopens-to-double-vaccinated-americans-1.5541826

Resources needed to clear surgical backlog Blackburn News, Aug. 11, 2021

https://blackburnnews.com/windsor/windsor-news/2021/08/11/resources-needed-clear-surgical-backlog/

Jarvis: We're definitely entering the fourth wave

Windsor Star, Aug. 11, 2021

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New nurse shines light on trickle-down effect of burnout

CBC Windsor, Aug. 11, 2021

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UWindsor still not requiring vaccines as others push to make the jab mandatory CTV Windsor, Aug. 11, 2021

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Her son is addicted to drugs. She's against Windsor's new consumption sites

CBC Windsor, Aug. 11, 2021

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Higher demand for COVID-19 tests prompts increased capacity at WRH Assessment Centre CTV Windsor, Aug. 12, 2021

https://windsor.ctvnews.ca/mobile/higher-demand-for-covid-19-tests-prompts-increased-capacity-at-wrh-assessment-centre-

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Demand for testing increases as cases rise

Blackburn News, Aug. 12, 2021

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Demand for COVID tests increases as COVID cases climb in Windsor-Essex

Windsor Star, Aug. 12, 2021

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Increased demand for COVID-19 tests in Windsor-Essex

AM800, Aug. 12, 2021

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Windsor-Essex Chamber of Commerce extends WEVAX transportation program CTV Windsor, Aug. 12, 2021

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Mandatory vaccines for University of Windsor staff and students this fall CBC Windsor, Aug. 13, 2021

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Health unit concerned with rising COVID-19 cases in Windsor-Essex

AM800, Aug. 13, 2021

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Windsor area COVID-19 rates triple in one week

Blackburn News, Aug. 13, 2021

https://blackburnnews.com/windsor/windsor-news/2021/08/13/windsor-area-covid-19-rates-triple-one-week/

Backpack giveaway for teens at Devonshire vaccination centre

Windsor Star, Aug. 14, 2021

https://windsorstar.com/news/local-news/backpack-giveaway-for-teens-at-devonshire-vaccination-centre

Hospital roommates over Christmas, 2 women finally reunite after COVID-19 battles CBC Windsor, Aug. 15, 2021

https://www.cbc.ca/news/canada/windsor/covid19-hospital-roomates-meet-for-lunch-1.6140587

WRH start publicly tracking patient vaccination status

Blackburn News, Aug. 15, 2021

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Police warn residents of COVID-19 vaccine text message scam

CTV Windsor, Aug. 15, 2021

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Walk-in COVID-19 vaccination clinic opens in Leamington Wednesday

AM800, Aug. 16, 2021

https://www.iheartradio.ca/am800/news/walk-in-covid-19-vaccination-clinic-opens-in-leamington-wednesday-1.15865654

School supplies offered as thank yous at Devonshire Mall vaccination clinic AM800, Aug. 16, 2021

https://www.iheartradio.ca/am800/news/school-supplies-offered-as-thanks-you-at-devonshire-mall-vaccination-clinic-1.15865529

Health unit possibly releasing vaccination status of new COVID-19 cases

AM800, Aug. 16, 2021

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WRH now tracking patient COVID-19 vaccine status

AM800, Aug. 16, 2021

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WRH reporting vaccination status of COVID-19 patients Windsor Star, Aug. 16, 2021

https://windsorstar.com/news/local-news/windsor-regional-hospital-reporting-vaccination-status-of-covid-19-patients

Teachers, unions expected to discuss COVID-19 vaccine policies ahead of back to school CTV Windsor, Aug. 16, 2021

https://windsor.ctvnews.ca/teachers-unions-expected-to-discuss-covid-19-vaccine-policies-ahead-of-back-to-school-1.5549414

St. Clair College mandates COVID-19 vaccines across campus CBC Windsor, Aug. 16, 2021 https://www.cbc.ca/news/canada/windsor/windsor-st-claircollege-

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Detroit offers 3rd vaccine dose to some residents as mayor warns of virus spread CBC Windsor, Aug. 17, 2021

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The Afternoon News: Health care reaction to provincial vaccine mandate AM800, Aug. 17, 2021

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Windsor-Essex high-risk settings to implement vaccination policies CTV Windsor, Aug. 17, 2021

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COVID-19 becomes leading local killer in 2021, StatsCan reports Windsor Star, Aug. 17, 2021

https://windsorstar.com/news/local-news/covid-19-becomes-leading-local-killer-in-2021-statscan-reports

Windsor COVID-19 field hospital documentary gets local screening Windsor Star, Aug. 17, 2021

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WRH president calls provincial vaccine requirements positive step forward AM800, Aug. 18, 2021

https://www.iheartradio.ca/am800/news/wrh-president-calls-provincial-vaccine-requirements-positive-step-forward-1.15884777

Active cases climb; Windsor-Essex hits vaccine milestone

Blackburn News, Aug. 18, 2021

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Our numbers are going up, we definitely need to take action, says Dr. Ahmed AM800, Aug. 18, 2021

https://www.iheartradio.ca/am800/news/our-numbers-are-going-up-we-definitely-need-to-take-action-says-moh-dr-wajid-ahmed-1.15888509

Delta variant detected in additional COVID-19 outbreaks in Windsor-Essex

AM800, Aug. 18, 2021

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Roughly 20 local COVID-19 cases linked to wedding cluster

AM800, Aug. 18, 2021

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Return to school plans taking shape at local boards

Windsor Star, Aug. 18, 2021

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Retired educator calling for mandatory vaccines for all teachers

AM800, Aug. 18, 2021

https://www.iheartradio.ca/am800/news/retired-educator-calling-for-mandatory-vaccines-for-all-teachers-1.15892806

Windsor mayor asks local candidates to pledge support for five key priorities

CTV Windsor, Aug. 18, 2021

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Field hospital documentary to air on big screen at Windsor's Festival Plaza

CTV Windsor, Aug. 18, 2021

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Reader letter: Only way back to normal is for everyone to get vaccine

Windsor Star, Aug. 18, 2021

https://windsorstar.com/opinion/letters/reader-letter-only-way-back-to-normal-is-for-

everyone-to-get-vaccine

Boosters for LTC residents starting next week

Blackburn News, Aug. 19, 2021

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Teachers unions demand mandatory vaccination in schools

Blackburn News, Aug. 19, 2021

https://blackburnnews.com/windsor/windsor-news/2021/08/19/teachers-unions-demand-mandatory-vaccination-schools/

CUPE 2974 not happy about overnight ambulance shortages

AM800, Aug. 19, 2021

https://www.iheartradio.ca/am800/news/cupe-2974-not-happy-about-overnight-ambulance-shortages-1.15892720

Nicholls tossed from caucus, won't be allowed to seek re-election as PC

Windsor Star, Aug. 19, 2021

https://windsorstar.com/news/local-news/nicholls-tossed-from-caucus-wont-be-allowed-to-seek-re-election-as-pc-mpp/wcm/042a3b2e-256c-45ab-b02c-

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Two vaccination clinics coming to University of Windsor

Blackburn News, Aug. 19, 2021

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Rise in active Chatham COVID-19 cases concerns Colby

Windsor Star, August 19, 2021

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Mass vaccination centre in Leamington closes Saturday

Blackburn News, Aug. 20, 2021

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Windsor-Essex has highest COVID-19 test positivity rate in Ontario

CBC Windsor, August 20, 2021

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COVID-19 case rate almost doubles in seven days

Blackburn, August 20, 2021

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AM800, August 20, 2021

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CTV Windsor, August 20, 2021

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Windsor Star, August 21, 2021

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Another COVID-19 related-death reported in Windsor-Essex

Blackburn-August 23, 2021

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Health Unit reports highest single day case increase since January Windsor Star-August 23, 2021

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Windsor to mandate vaccination or twice weekly testing for COVID-19 for city employees Windsor Star-August 23, 2021

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https://windsorstar.com/news/local-news/hes-gone-windsor-family-mourns-son-while-suicide-rates-drop-amid-pandemic

Area hospitals mandate vaccination or testing for visitors Windsor Star-August 24, 2021

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Need to visit someone in the hospital? Proof of full vaccination or negative COVID test to be required

CTV Windsor-August 24, 2021

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VIDEO: Push back on vaccination policies

CTV Windsor-August 24, 2021

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Windsor-Essex Hospitals implementing vaccine policy for visitors Blackburn-August 24, 2021

https://blackburnnews.com/windsor/windsor-news/2021/08/24/windsor-essex-hospitals-implementing-vaccine-policy-visitors/

Hospital visitors must be vaccinated or test negative AM800-August 24, 2021

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Windsor-Essex hospitals to require visitors to show proof of vaccination or negative COVID-19 test

CBC-August 24, 2021

https://www.cbc.ca/news/canada/windsor/vaccine-policy-visitor-windsor-essex-hospitals-1.6151563

Jobs and jabs: Here's where Windsor's biggest employers stand on mandatory COVID-19 vaccines

CBC-August 24, 2021

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Documentary sees memories come flooding back for field hospital nurse Windsor Star-August 24, 2021

https://windsorstar.com/news/local-news/documentary-sees-memories-come-flooding-back-for-field-hospital-nurse

Pilot Project transports nurses across region to administer vaccines in key areas CTV Windsor-August 24, 2021

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Transit Windsor to bring COVID-19 vaccinations to community Windsor Star-August 24, 2021

https://windsorstar.com/news/local-news/transit-windsor-bus-to-bring-covid-19-vaccinations-to-community

WECHU finalizing plans for booster COVID-19 vaccines for high risk populations CTV Windsor-August 25, 2021

https://windsor.ctvnews.ca/wechu-finalizing-plans-for-booster-covid-19-vaccines-for-high-risk-populations-1.5561243

City and county launch lottery program to boost local vaccination rates Windsor Star-August 25, 2021

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Windsor-Essex launches COVID-19 vaccine lottery with thousands of dollars in prizes to be won BLACKBURN-August 25, 2021

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Windsor-Essex Catholic School Board trustees back mandatory vaccination policy CBC Windsor-August 26, 2021

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Health Unit warns of possible COVID exposure at Ciociaro Club Windsor Star-August 26, 2021

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WECHU reports big increase in daily COVID-19 cases Blackburn-August 26, 2021

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A city bus brings vaccines to hot spot areas with high COVID-19 case rates

CBC Windsor-August 26, 2021

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September is Suicide Awareness Month in Windsor-Essex County Windsor Star-August 26, 2021

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Health Unit asking area businesses to implement COVID-19 vaccination policy AM800-August 27, 2021

https://www.iheartradio.ca/am800/news/health-unit-asking-area-businesses-to-implement-covid-19-vaccination-policy-1.15946059

WECHU looks to boost enforcement at businesses amid COVID-19 case surge CBC Windsor-August 27, 2021

https://www.cbc.ca/news/canada/windsor/windsor-essex-covid-19-aug27-1.6155918

Fourth wave could be worst yet says Dr. Ahmed Blackburn-August 27, 2021

https://blackburnnews.com/windsor/windsor-news/2021/08/27/fourth-wave-worst-yet-says-dr-ahmed/

Windsor Regional Hospital opens Pediatric COVID-19 clinic Windsor Star-August 27, 2201

https://windsorstar.com/news/local-news/windsor-regional-hospital-opens-paediatric-covid-19-clinic

Windsor-Essex Catholic District School Board Releases Back to School Document CTV Windsor-August 27, 2021

https://windsor.ctvnews.ca/video?clipId=2268483

Windsor mayor, council now fully vaccinated Blackburn-August 27, 2021

https://blackburnnews.com/windsor/windsor-news/2021/08/27/windsor-mayor-council-now-fully-vaccinated/

PUMA Clinic opening at former Met Campus COVID-19 assessment centre AM800-August 28, 2021

https://www.iheartradio.ca/am800/news/puma-clinic-opening-at-former-met-campus-covid-19-assessment-centre-1.15950298

Reader Letter: Premier Ford should implement vaccine passports

Windsor Star-August 28, 2021

https://windsorstar.com/opinion/letters/reader-letter-premier-ford-should-implement-vaccine-passports

Increased enforcement of COVID-19 restrictions in Windsor-Essex AM800-August 28, 2021

https://www.iheartradio.ca/am800/news/increased-enforcement-of-covid-19-restrictions-in-windsor-essex-1.15950262

Hundreds protest mandatory vaccination policies in Windsor AM800-August 28, 2021

https://www.iheartradio.ca/am800/news/look-hundreds-protest-mandatory-vaccination-policies-in-windsor-1.15952111

It's Illegal: Hundreds protest against mandatory vaccine policies CTV Windsor-August 29, 2021

https://windsor.ctvnews.ca/it-s-illegal-hundreds-protest-against-mandatory-vaccine-policies-1.5565310

It has to happen: Windsor residents weigh in on Ontario wide vaccine passport CTV Windsor-August 29, 2021

https://windsor.ctvnews.ca/it-has-to-happen-windsor-residents-weigh-in-on-ontario-wide-vaccine-passport-1.5565930

Reader Letter: Vaccines must be mandated for all

Windsor Star-August 29, 2021

https://windsorstar.com/opinion/letters/reader-letter-vaccines-must-be-mandated-for-all

Association calls for mandatory vaccines in health care Blackburn-August 30, 2021

https://blackburnnews.com/windsor/windsor-news/2021/08/30/association-calls-mandatory-vaccines-health-care/

Leamington requiring Rec Centre users to be vaccinated Blackburn-August 30, 2021

https://blackburnnews.com/windsor/windsor-news/2021/08/30/leamington-requiring-reccentre-users-vaccinated/

WRH opening COVID-19 clinic for youth

AM800, Aug. 30, 2021

 $\frac{https://www.iheartradio.ca/am800/news/windsor-regional-hospital-opening-covid-19-clinic-for-youth-1.15966852$ 

Windsor parents encouraged to use PUMA testing clinic for children with COVID-19 symptoms CTV Windsor, Aug. 30, 2021

https://windsor.ctvnews.ca/windsor-parents-encouraged-to-use-puma-testing-clinic-for-children-with-covid-19-symptoms-1.5566650

WECHU looking at booster shots for high-risk population AM800, Aug. 30, 2021

https://www.iheartradio.ca/am800/news/wechu-looking-at-booster-shots-for-high-risk-population-1.15964187

Jarvis: Real vaccine mandates are a must

Windsor Star, Aug. 30, 2021

https://windsorstar.com/news/local-news/jarvis-real-vaccine-mandates-are-a-must

COVID outbreak declared at Southwest Detention Centre Windsor Star, Aug. 30, 2021

https://windsorstar.com/news/local-news/covid-outbreak-declared-at-south-west-detention-centre

Hospital preparing for surge in paediatric cases Blackburn News, Aug. 31, 2021

https://blackburnnews.com/windsor/windsor-news/2021/08/31/hospital-preparing-surge-pediatric-cases/

# Web & Social Media Report - August 2021

## MyWRH:

Users: 3,400 users this month, the same as last month

New Users: 1,100, up 58% Average view time: 3 m 22 s How do people access the site?

Desktop: 80.1% Mobile: 14.1 % Tablet: 5.8%

# Top pages:

1. Home Page – 16,681 views

- 2. Career Opportunities –7,495 views
- 3. Current Postings –7,421 views
- 4. Employee Corner 3,782 views
- 5. Departments and Services 3,136
- 6. News and Announcements 2,829
- 7. Physician On Call Schedule 2,546
- 8. Application Form

## WEB:

Users: 61,489 users this month, +50.7 %

New Users: 71.2%

Average view time: 1 m 59s

How do people access the site?

Mobile: 60.7%,, +73.2% Desktop: 36.4 %, +38.2% Tablet: 2.9 %, +52%

## Top pages:

- 1. Home Page 28,735 views
- 2. coronavirus 18,093
- 3. COVID Assessment Centre -16,134 views
- 4. Login board/disclose 14,109
- 5. Emergency Wait times –13,452 views
- 6. Login Aug. 2 memo 6,4444
- 7. Careers -5,520 views
- 8. Disclosure 4,756
- 9. Contact us 3,411 views

## Top Languages other than English:

- 1 )Chinese (zh.cn) 145, .23%%
- 2) French 97, .16 %

### YOUTUBE:

Views: 5,023 views (average) Watch Time: 674 hours (average)

Subscribers: 636, +12

# Top videos internal:

- 1. WRH Town Hall Aug. 5 564
- 2. WRH Town Hall Aug. 18 444
- 3. Nursing Student Cerner Video 403
- 4. Guidelines for Basic Adult Neurological Observation 334
- 5. WRH COVID Self Test 257

# Top videos external:

- 1. Using quick Dams to prevent flooding at WRH 186
- 2. Negative Air Pressure Rooms 91
- 3. Coping with COVID long haulers –69 views
- 4. Family Birthing tour 67
- 5. Site Selection Process 64

# FACEBOOK: 10,036 followers +104

88,274 monthly reach, +49.8%

22,702 people "engaged" on our site - commented or liked our posts this month, up 68% 20,039 videos viewed, average

# **Top Posts:**

- 1. Vaccines for anyone born in 2009 21,200 people reached, 291 reactions
- 2. Vaccine requirement for visitors 16,500 people reached, 334 reactions
- 3. Vaccine walk-in appointments –7,700 reached, 195 reactions
- 4. Free backpack with vaccine -5,600 people reached, 101 reactions
- 5. New tool to assess stroke patients -5,100 reach, 207 reactions

# INSTAGRAM - Followers: 3,578 - +20

Reach: 6,857, 50.2%

Engagement – 1,786, +0.4%

# **Top Posts:**

- 1. AUDIO: Dr. Saad encourages vaccine—reach 2,800, likes, 227
- 2. Field Hospital Documentary at WIFF reach 1,900, likes, 163
- 3. New tool to assess stroke patients reach 1,900, likes 123
- 4. Free backpacks with vaccine reach 1,800, likes 101
- 5. Vaccine requirements for visitors reach 1,700, likes 76

# **TWITTER:**

Followers: 4,779, +88 this month Impressions: 408,000, +212%

Tweets: 43, +4.9%

# **Trending topics:**

- 1. Walk-in vaccination appointments -90,829 impressions, 4,378 engagements
- 2. Vaccine available to anyone born in 2009 30,553 impressions, 367 engagements
- 3. Vaccination centre open for Civic Holiday 25,235 impressions, 604 engagements
- 4. AUDIO: Dr. Saad Encourages Vaccinatino 24,624 impressions, 484 engagements
- 5. Visitor vaccination requirements –8,118 impressions, 105 engagements



June 10, 2021

## Jessica Sartori

Co-Chair, ProsperUs Leadership Council

# Jim Inglis

Co-Chair, ProsperUs Leadership Council

Dear Ms. Sartori and Mr. Inglis:

Windsor Regional Hospital (WRH) supports opportunities to improve our community and ensure everyone has an opportunity to prosper and succeed. That's why WRH is a proud supporter of ProsperUs, a local partnership of various organizations and individuals working together to identify barriers and solutions to career building by our youth.

Consistent with this approach, the WRH Board of Directors passed the following motion on June 3, 2021:

As a ProsperUs partnering organization, Windsor Regional Hospital supports the principles of community wealth building as outlined in the report entitled "Building Community Wealth – What is Possible in Rural, Small and Mid-Sized Communities' based on the following our principles:

- Identifying and Addressing Community interests and concerns
- Transparent, Inclusive, and Accessible Development
- Meaningful, Measurable, and Accountable Benefits
- Standardized Data Collection

We look forward to future opportunities and conversations regarding important ProsperUs initiatives.

Yours truly,

Anthony Paniccia Chair, WRH Board of Directors









cc: Lorraine Goddard, Chief Executive Officer, United Way Windsor-Essex Frazier Fathers, Director, Continuous Improvement and Advocacy, United Way Windsor-Essex David Musyj, President and CEO, WRH



